

Equity Commonwealth Supplemental Operating and Financial Data

Second Quarter 2018



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Forward-Looking Statements

Some of the statements contained in this presentation constitute forward-looking statements within the meaning of the federal securities laws. Any forward-looking statements contained in this presentation are intended to be made pursuant to the safe harbor provisions of Section 27A of the Securities Act, of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In particular, statements pertaining to our capital resources, portfolio performance and results of operations contain forward-looking statements. Likewise, all of our statements regarding anticipated growth in our funds from operations and anticipated market conditions are forward-looking statements. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions.

The forward-looking statements contained in this presentation reflect our current views about future events and are subject to numerous known and unknown risks, uncertainties, assumptions and changes in circumstances that may cause our actual results to differ significantly from those expressed in any forward-looking statement. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause our future results to differ materially from any forward-looking statements, see the sections entitled "Risk Factors" in our most recent Annual Report on Form 10-K and subsequent quarterly reports on Form 10-Q.

Regulation FD Disclosures

We intend to use any of the following to comply with our disclosure obligations under Regulation FD: press releases, SEC filings, public conference calls, or our website. We routinely post important information on our website at www.eqcre.com, including information that may be deemed to be material. We encourage investors and others interested in the company to monitor these distribution channels for material disclosures.

COMPANY PROFILE AND INVESTOR INFORMATION

Equity Commonwealth (NYSE: EQC) is an internally managed and self-advised real estate investment trust (REIT) with commercial office properties throughout the United States.

_	Same Property Statistics											
	No. of											
	Properties	Sq. Feet	% Leased	% Commenced								
-	13	6.341	89.8%	87.7%								

Senior Unsecured Debt Ratings

Moody's: Baa2

Standard & Poor's

Standard & Poor's: BBB-

NYSE Trading Symbols

Common Stock: EQC

Preferred Stock Series D: EQCPD

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Certain terms are defined in the definitions section of this document.

Anita Ogbara

⁽¹⁾ Any opinions, estimates or forecasts regarding EQC's performance made by these analysts or agencies do not represent opinions, forecasts or predictions of EQC or its management. EQC does not by its reference to the analysts and agencies above imply its endorsement of or concurrence with any information, conclusions or recommendations provided by any of these analysts or agencies.

KEY FINANCIAL DATA

(amounts in thousands, except per share data)

	As of and for the Three Months Ended									
		6/30/2018	3/31/2018	•	12/31/2017		9/30/2017		6/30/2017	
OPERATING INFORMATION										
Ending property count (1)		13	13		16		20		21	
Ending square footage (1)(2)		6,341	6,344		8,706		11,031		11,651	
Percent leased (1)		89.8 %	88.6 %		91.9 %		88.3 %		88.4 %	
Percent commenced (1)		87.7 %	83.5 %		89.2 %		85.5 %		86.3 %	
Net income (loss) attributable to EQC common shareholders	\$	35,036	\$ 185,602	\$	(23,558)	\$	31,215	\$	(7,806)	
Adjusted EBITDAre (3)		30,561	31,417		37,309		41,325		48,374	
SAME PROPERTY OPERATING INFORMATION										
Ending square footage (1)		6,341	6,344		6,343		6,343		6,324	
Percent leased		89.8 %	88.6 %		89.2 %		88.7 %		87.5 %	
Percent commenced		87.7 %	83.5 %		85.4 %		85.2 %		84.8 %	
Same Property NOI (3)	\$	27,713	\$ 26,056	\$	26,798	\$	27,525	\$	27,018	
Same Property Cash Basis NOI (3)		25,743	24,143		24,953		24,241		22,918	
Same Property NOI margin		59.6 %	59.0 %		61.0 %		61.3 %		61.6 %	
Same Property Cash Basis NOI margin		57.8 %	57.2 %		59.3 %		58.3 %		57.6 %	
SHARES OUTSTANDING AND PER SHARE DATA (4)										
Shares Outstanding at End of Period										
Common stock outstanding - basic (5)		121,483	121,457		124,218		124,089		124,089	
Dilutive restricted share units (RSUs), Operating Partnership Units, and LTIP Units (4)		1,235	1,377		673		1,085		1,191	
Dilutive Series D Convertible Preferred Shares outstanding (6)		_	2,363		_		_		_	
Preferred Stock Outstanding (6)		4,915	4,915		4,915		4,915		4,915	
Weighted Average Shares Outstanding - GAAP										
Basic ⁽⁵⁾		121,822	123,867		124,293		124,089		124,067	
Diluted ⁽⁵⁾		122,649	127,097		124,293		125,175		124,067	
BALANCE SHEET										
Total assets	\$3	,776,874	\$4,137,306	\$	4,236,945	\$ 4	1,260,289		,491,116	
Total liabilities		334,565	735,827		936,450		935,590	1	,204,655	
ENTERPRISE VALUE										
Total debt (book value)		280,012	\$ 678,527		848,578		850,576		,100,355	
Less: Cash and cash equivalents	(2	,507,117)	(2,837,671)	(2,351,693)	(2	2,233,077)	(1	,967,549)	
Plus: Market value of preferred shares (at end of period)		127,943	127,746		129,462		130,892		127,992	
Plus: Market value of diluted common shares (at end of period)	3	,865,605	3,767,312		3,810,414	3	3,805,309	_ 3	,958,870	
Total enterprise value	\$ 1	,766,443	\$1,735,914	\$	2,436,761	\$ 2	2,553,700	\$ 3	3,219,668	
RATIOS							.=			
Net debt / enterprise value		(126.1)%	(124.4)%		(61.7)%		(54.1)%		(26.9)%	
Net debt / annualized adjusted EBITDAre ⁽³⁾ Adjusted EBITDAre ⁽³⁾ / interest expense		(18.2)x 4.8x	(17.2)x 3.1x		(10.1)x 3.5x		(8.4)x 3.6x		(4.5)x 3.3x	

⁽¹⁾ Excludes properties classified as held for sale and land parcels.

⁽²⁾ Changes in total square footage result from property dispositions, reclassifications, and remeasurement.

⁽³⁾ Non-GAAP financial measures are defined and reconciled to the most directly comparable GAAP measure, herein.

⁽⁴⁾ Restricted share units (RSUs) and LTIP Units are equity awards that contain both service and market-based vesting components. Refer to the schedule of Common & Potential Common Shares for information regarding RSUs and LTIP Units and their impact on weighted average shares outstanding.

⁽⁵⁾ Refer to the schedule of Common & Potential Common Shares for information regarding the components of our weighted average common shares outstanding.

⁽⁶⁾ As of June 30, 2018, we had 4,915 series D preferred shares outstanding that were convertible into 2,363 common shares. The series D preferred shares are dilutive for GAAP EPS for the three months ended March 31, 2018, and are anti-dilutive for GAAP EPS for all other periods presented. Refer to the schedule of Common & Potential Common Shares for information regarding the series D preferred shares and their impact on diluted weighted average shares outstanding for EPS, FFO per share and Normalized FFO per share.

CONDENSED CONSOLIDATED BALANCE SHEETS

(amounts in thousands, except share data)

		June 30, 2018	De	ecember 31, 2017
ASSETS				
Real estate properties:				
Land	\$	146,700	\$	191,775
Buildings and improvements		1,117,446		1,555,836
		1,264,146		1,747,611
Accumulated depreciation		(387,888)		(450,718)
		876,258		1,296,893
Assets held for sale		_		97,688
Acquired real estate leases, net		2,946		23,847
Cash and cash equivalents		2,507,117		2,351,693
Marketable securities		248,275		276,928
Restricted cash		8,419		8,897
Rents receivable, net of allowance for doubtful accounts of \$5,101				
and \$4,771, respectively		57,347		93,436
Other assets, net		76,512		87,563
Total assets	\$	3,776,874	\$	4,236,945
LIABILITIES AND EQUITY				
Revolving credit facility	\$	_	\$	_
Senior unsecured debt, net		248,048		815,984
Mortgage notes payable, net		31,964		32,594
Liabilities related to properties held for sale		_		1,840
Accounts payable, accrued expenses and other		44,380		74,956
Rent collected in advance		10,173		11,076
Total liabilities	\$	334,565	\$	936,450
Shareholders' equity:				
Preferred shares of beneficial interest, \$0.01 par value: 50,000,000 shares authorized;				
Series D preferred shares; 6 1/2% cumulative convertible; 4,915,196 shares issued and outstanding, aggregate liquidation preference of \$122,880	\$	119,263	\$	119,263
Common shares of beneficial interest, \$0.01 par value: 350,000,000 shares authorized; 121,482,673 and 124,217,616 shares issued		4 045		
and outstanding, respectively		1,215		1,242
Additional paid in capital		4,300,822		4,380,313
Cumulative net income		2,822,793		2,596,259
Cumulative other comprehensive loss		(1,469)		(95)
Cumulative common distributions		(3,111,868)		(3,111,868)
Cumulative preferred distributions		(689,742)		(685,748)
Total shareholders' equity		3,441,014		3,299,366
Noncontrolling interest	•	1,295	<u></u>	1,129
Total equity	\$	3,442,309	\$	3,300,495
Total liabilities and equity	\$	3,776,874	\$	4,236,945

ADDITIONAL BALANCE SHEET INFORMATION (amounts in thousands)

	J	lune 30, 2018	Dec	ember 31, 2017
Additional Balance Sheet Information				
				_
Straight-line rents receivable, net of allowance for doubtful accounts	\$	51,629	\$	87,190
Accounts receivable, net of allowance for doubtful accounts		5,718		6,246
Rents receivable, net of allowance for doubtful accounts	\$	57,347	\$	93,436
Capitalized lease incentives, net	\$	5,940	\$	6,508
Deferred financing fees, net		942		1,749
Deferred leasing costs, net		49,238		63,539
Other		20,392		15,767
Other assets, net	\$	76,512	\$	87,563
Accounts payable	\$	4,815	\$	5,175
Accrued interest		4,832		7,517
Accrued taxes		11,286		28,015
Accrued capital expenditures		4,539		7,168
Accrued leasing costs		2,082		3,630
Assumed real estate lease obligations, net		393		1,001
Security deposits		4,262		4,735
Other accrued liabilities		12,171		17,715
Accounts payable and accrued expenses	\$	44,380	\$	74,956

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(amounts in thousands, except per share data)

	٦	Γhree Mon June					hs Ended e 30,		
		2018		2017		2018		2017	
Revenues:									
Rental income	\$	35,211	\$	74,352	\$	78,760	\$	154,557	
Tenant reimbursements and other income		13,425	_	17,247		28,464		36,593	
Total revenues	\$	48,636	\$	91,599	\$	107,224	\$	191,150	
Expenses:									
Operating expenses	\$	19,521	\$	37,284	\$	44,120	\$	78,371	
Depreciation and amortization		13,021		23,922		26,924		50,837	
General and administrative		11,222		11,960		24,561		24,038	
Loss on asset impairment		_		18,428		12,087		19,714	
Total expenses	\$	43,764	\$	91,594	\$	107,692	\$	172,960	
Operating income (loss)	\$	4,872	\$	5	\$	(468)	\$	18,190	
Interest and other income, net		12,668		6,019		18,448		10,391	
Interest expense (including net amortization of debt									
discounts, premiums and deferred financing fees of \$645, \$849, \$1,446 and \$1,562, respectively)		(6,350)		(14,863)		(16,465)		(29,877)	
Loss on early extinguishment of debt		(1,536)		(63)		(6,403)		(63)	
Gain on sale of properties, net		26,937		3,136		232,148		19,590	
Income (loss) before income taxes		36,591	_	(5,766)	_	227,260		18,231	
Income tax benefit (expense)		456		(45)		(2,551)		(220)	
Net income (loss)	\$	37,047	\$	(5,811)	\$	224,709	\$	18,011	
Net (income) loss attributable to noncontrolling interest		(14)		2		(77)	•	(6)	
Net income (loss) attributable to Equity Commonwealth	\$	37,033	\$	(5,809)	\$	224,632	\$	18,005	
Preferred distributions		(1,997)		(1,997)		(3,994)		(3,994)	
Net income (loss) attributable to Equity Commonwealth common shareholders	\$	35,036	\$	(7,806)	\$	220,638	\$	14,011	
Weighted everage common charge evitatending hasis (1)		101 000		104.067		100 000		104.057	
Weighted average common shares outstanding — basic (1) Weighted average common shares outstanding — diluted (1)	_	121,822	_	124,067	_	122,839	_	124,057 125,203	
	_	122,649	_	124,067	_	126,027	_	125,203	
Earnings per common share attributable to Equity Commonwealth common shareholders:									
Basic	\$	0.29	\$	(0.06)	\$	1.80	\$	0.11	
Diluted	\$	0.29	\$	(0.06)	\$	1.78	\$	0.11	

⁽¹⁾ Refer to the schedule of Common & Potential Common Shares for information regarding the components of our weighted average common shares outstanding.

CALCULATION OF SAME PROPERTY NET OPERATING INCOME (NOI) AND SAME PROPERTY CASH BASIS NOI (amounts in thousands)

	For the Three Months Ended											
	6/	6/30/2018		3/31/2018		/31/2017	9/	/30/2017	6/	/30/2017		
Calculation of Same Property NOI and Same Property Cash Basis NOI:												
Rental income	\$	35,211	\$	43,549	\$	54,672	\$	61,091	\$	74,352		
Tenant reimbursements and other income		13,425		15,039		16,951		16,707		17,247		
Operating expenses		(19,521)		(24,599)		(30,674)		(32,380)		(37,284)		
NOI	\$	29,115	\$	33,989	\$	40,949	\$	45,418	\$	54,315		
Straight line rent adjustments		(1,022)		(1,528)		(1,938)		(3,557)		(4,543)		
Lease value amortization		(18)		98		295		388		518		
Lease termination fees		(1,557)		(965)		(942)		(1,477)		(814)		
Cash Basis NOI	\$	26,518	\$	31,594	\$	38,364	\$	40,772	\$	49,476		
Cash Basis NOI from non-same properties (1)		(775)		(7,451)		(13,411)		(16,531)		(26,558)		
Same Property Cash Basis NOI	\$	25,743	\$	24,143	\$	24,953	\$	24,241	\$	22,918		
Non-cash rental income and lease termination fees from same properties		1,970		1,913		1,845		3,284		4,100		
Same Property NOI	\$	27,713	\$	26,056	\$	26,798	\$	27,525	\$	27,018		

Reconciliation of Same Property NOI to GAAP Operating Income:

OAAI Operating income.					
Same Property NOI	\$ 27,713	\$ 26,056	\$ 26,798	\$ 27,525	\$ 27,018
Non-cash rental income and lease termination fees from same properties	(1,970)	(1,913)	(1,845)	(3,284)	(4,100)
Same Property Cash Basis NOI	\$ 25,743	\$ 24,143	\$ 24,953	\$ 24,241	\$ 22,918
Cash Basis NOI from non-same properties (1)	775	7,451	13,411	16,531	26,558
Cash Basis NOI	\$ 26,518	\$ 31,594	\$ 38,364	\$ 40,772	\$ 49,476
Straight line rent adjustments	1,022	1,528	1,938	3,557	4,543
Lease value amortization	18	(98)	(295)	(388)	(518)
Lease termination fees	1,557	965	942	1,477	814
NOI	\$ 29,115	\$ 33,989	\$ 40,949	\$ 45,418	\$ 54,315
Depreciation and amortization	(13,021)	(13,903)	(18,738)	(21,133)	(23,922)
General and administrative	(11,222)	(13,339)	(12,033)	(11,689)	(11,960)
Loss on asset impairment	_	(12,087)	_		(18,428)
Operating Income (Loss)	\$ 4,872	\$ (5,340)	\$ 10,178	\$ 12,596	\$ 5

⁽¹⁾ Cash Basis NOI from non-same properties for all periods presented includes the operations of properties disposed or classified as held for sale and land parcels.

CALCULATION OF SAME PROPERTY NET OPERATING INCOME (NOI) AND SAME PROPERTY CASH BASIS NOI (amounts in thousands)

	For the Six Months Ended June 30,							
		2018		2017				
Calculation of Same Property NOI and Same Property Cash Basis NOI:								
Rental income	\$	78,760	\$	154,557				
Tenant reimbursements and other income		28,464		36,593				
Operating expenses		(44,120)		(78,371)				
NOI	\$	63,104	\$	112,779				
Straight line rent adjustments		(2,550)		(8,930)				
Lease value amortization		80		1,091				
Lease termination fees		(2,522)		(2,525)				
Cash Basis NOI	\$	58,112	\$	102,415				
Cash Basis NOI from non-same properties (1)		(8,226)		(56,356)				
Same Property Cash Basis NOI	\$	49,886	\$	46,059				
Non-cash rental income and lease termination fees from same properties		3,883		7,568				
Same Property NOI	\$	53,769	\$	53,627				

Reconciliation of Same Property NOI to GAAP Operating Income:

Same Property NOI	\$	53,769	\$ 53,627
Non-cash rental income and lease termination fees from same properties		(3,883)	(7,568)
Same Property Cash Basis NOI	\$	49,886	\$ 46,059
Cash Basis NOI from non-same properties (1)		8,226	56,356
Cash Basis NOI	\$	58,112	\$ 102,415
Straight line rent adjustments		2,550	8,930
Lease value amortization		(80)	(1,091)
Lease termination fees		2,522	2,525
NOI	\$	63,104	\$ 112,779
Depreciation and amortization	,	(26,924)	(50,837)
General and administrative		(24,561)	(24,038)
Loss on asset impairment		(12,087)	(19,714)
Operating (Loss) Income	\$	(468)	\$ 18,190

⁽¹⁾ Cash Basis NOI from non-same properties for all periods presented includes the operations of properties disposed or classified as held for sale and land parcels.

SAME PROPERTY RESULTS OF OPERATIONS

(dollars and square feet in thousands)

			 r the Threed June 30		_	As of and for the Six Months Ended June 30,						
		2018	2017	% Change		2018		2017	% Change			
Properties		13	13			13		13				
Square Feet (1)		6,341	6,324			6,341		6,324				
% Leased		89.8%	87.5%	2.3%		89.8%		87.5%	2.3%			
% Commenced		87.7%	84.8%	2.9%		87.7%		84.8%	2.9%			
Rental income	\$	31,877	\$ 28,139	13.3%	\$	62,365	\$	56,645	10.1%			
Tenant reimbursements and other income		12,636	11,645	8.5%		24,385		23,904	2.0%			
Straight line rent adjustment		1,530	3,302			2,863		6,737				
Lease value amortization		18	(16)			38		(85)				
Lease termination fees		422	814			982		916				
Total revenue		46,483	43,884	5.9%		90,633		88,117	2.9%			
Operating expenses	(18,770)	(16,866)	11.3%		(36,864)		(34,490)	6.9%			
NOI	\$	27,713	\$ 27,018	2.6%	\$	53,769	\$	53,627	0.3%			
NOI Margin		59.6%	61.6%			59.3%		60.9%				
Straight line rent adjustment	\$	(1,530)	\$ (3,302)		\$	(2,863)	\$	(6,737)				
Lease value amortization		(18)	16			(38)		85				
Lease termination fees		(422)	(814)			(982)		(916)				
Cash Basis NOI	\$	25,743	\$ 22,918	12.3%		49,886		46,059	8.3%			
Cash Basis NOI Margin		57.8%	57.6%			57.5%		57.2%				

⁽¹⁾ The change in total square footage results from remeasurement.

CALCULATION OF EBITDA, EBITDAre, AND ADJUSTED EBITDAre (amounts in thousands)

	F	or the Three I	 		Months Ended ne 30,			
		2018	2017	2018		2017		
Net income (loss)	\$	37,047	\$ (5,811)	\$ 224,709	\$	18,011		
Interest expense		6,350	14,863	16,465		29,877		
Income tax (benefit) expense		(456)	45	2,551		220		
Depreciation and amortization		13,021	23,922	26,924		50,837		
EBITDA	\$	55,962	\$ 33,019	\$ 270,649	\$	98,945		
Loss on asset impairment		_	18,428	12,087		19,714		
Gain on sale of properties, net		(26,937)	(3,136)	(232,148)		(19,590)		
EBITDAre	\$	29,025	\$ 48,311	\$ 50,588	\$	99,069		
Loss on early extinguishment of debt		1,536	63	6,403		63		
Loss on sale of securities		_	_	4,987		_		
Adjusted EBITDAre	\$	30,561	\$ 48,374	\$ 61,978	\$	99,132		

CALCULATION OF FUNDS FROM OPERATIONS (FFO) AND NORMALIZED FFO

(amounts in thousands, except per share data)

	1	Three Mon				Six Montl		
		2018		2017	_	2018		2017
Calculation of FFO			_		_			
Net income (loss)	\$	37,047	\$	(5,811)	\$	224,709	\$	18,011
Real estate depreciation and amortization		12,717		23,619		26,320		50,235
Loss on asset impairment		_		18,428		12,087		19,714
Gain on sale of properties, net		(26,937)		(3,136)		(232,148)		(19,590)
FFO attributable to Equity Commonwealth		22,827		33,100		30,968		68,370
Preferred distributions		(1,997)		(1,997)		(3,994)		(3,994)
FFO attributable to EQC common shareholders and unitholders	\$	20,830	\$	31,103	\$	26,974	\$	64,376
Calculation of Normalized FFO								
FFO attributable to EQC common shareholders and unitholders	\$	20,830	\$	31,103	\$	26,974	\$	64,376
Lease value amortization		(18)		518		80		1,091
Straight line rent adjustments		(1,022)		(4,543)		(2,550)		(8,930)
Loss on early extinguishment of debt		1,536		63		6,403		63
Income taxes related to gains on property sales		(496)		_		2,473		_
Loss on sale of securities		_		_		4,987		
Normalized FFO attributable to EQC common shareholders and unitholders	\$	20,830	\$	27,141	\$	38,367	\$	56,600
Weighted average common shares and units outstanding basic (1)		121,865		124,106		122,882		124,091
Weighted average common shares and units outstanding diluted (1)		122,692	_	125,256		123,707		125,203
FFO attributable to EQC common shareholders and unitholders per share and unit basic	\$	0.17	\$	0.25	\$	0.22	\$	0.52
FFO attributable to EQC common shareholders and unitholders per share and unit diluted	\$	0.17	\$	0.25	\$	0.22	\$	0.51
Normalized FFO attributable to EQC common shareholders and unitholders per share and unit basic	\$	0.17	\$	0.22	\$	0.31	\$	0.46
Normalized FFO attributable to EQC common shareholders and unitholders per share and unit diluted	\$	0.17	\$	0.22	\$	0.31	\$	0.45

⁽¹⁾ Our calculations of FFO and Normalized FFO attributable to EQC common shareholders and unitholders per share and unit - basic for the three and six months ended June 30, 2018 include 42 LTIP/Operating Partnership Units that are excluded from the calculation of basic earnings per common share attributable to EQC common shareholders (only). Our calculations of FFO and Normalized FFO attributable to EQC common shareholders and unitholders per share and unit - basic for the three and six months ended June 30, 2017 include 39 and 34 LTIP/Operating Partnership Units, respectively, that are excluded from the calculation of basic earnings per common share attributable to EQC common shareholders (only). Refer to the schedule of Common & Potential Common Shares for information regarding the components of our weighted average common shares and units outstanding.

DEBT SUMMARY As of June 30, 2018 (dollars in thousands)

	Interest Principal Rate Balance		Maturity Date			Due at Maturity	Years to Maturity	
Unsecured Debt:								
Unsecured Floating Rate Debt:								
Revolving credit facility (LIBOR + 105 bps) (1)	3.14%	\$	_	1/28/2019	Open	\$	_	0.6
Total / weighted average unsecured floating rate debt	3.14%	\$				\$	_	0.6
Unsecured Fixed Rate Debt:								
5.875% Senior Unsecured Notes Due 2020	5.88%	\$	250,000	9/15/2020	3/15/2020	\$	250,000	2.2
Total / weighted average unsecured fixed rate debt	5.88%	\$	250,000			\$	250,000	2.2
Secured Debt:								
Secured Fixed Rate Debt:								
206 East 9th Street	5.69%	\$	26,270	1/5/2021	7/5/2020	\$	24,836	2.5
97 Newberry Road	5.71%		5,144	3/1/2026	None		_	7.7
Total / weighted average secured fixed rate debt	5.69%	\$	31,414			\$	24,836	3.4
Total / weighted average (2)	5.86%	\$	281,414			\$	274,836	2.3

⁽¹⁾ Represents amounts outstanding on EQC's \$750,000 revolving credit facility as of June 30, 2018. The interest rate presented is as of June 30, 2018, and equals LIBOR plus 1.05%. We also pay a 20 basis point facility fee annually. The spread over LIBOR and the facility fee vary depending upon EQC's credit rating.

⁽²⁾ Total debt outstanding as of June 30, 2018, including net unamortized premiums, discounts, and deferred financing fees was \$280,012. Net unamortized deferred financing fees related to our revolving credit facility of \$942 are included in other assets, net on our condensed consolidated balance sheet as of June 30, 2018.

DEBT MATURITY SCHEDULE (dollars in thousands)

Scheduled Principal Payments During Period

Year	 cured Fixed ate Debt	cured Fixed Rate Debt	Total	Weighted Average Interest Rate
2018	\$ _	\$ 537	\$ 537	5.7%
2019	_	1,126	1,126	5.7%
2020	250,000	1,189	251,189	5.9%
2021	_	25,463	25,463	5.7%
2022	_	663	663	5.7%
2023	_	702	702	5.7%
2024	_	743	743	5.7%
2025	_	787	787	5.7%
2026	_	204	204	5.7%
2027	_	_	_	—%
Thereafter	_		_	—%
Total	\$ 250,000	\$ 31,414	\$ 281,414	(1) 5.9%
Percent	 88.8%	 11.2%	 100.0%) :

⁽¹⁾ Total debt outstanding as of June 30, 2018, including net unamortized premiums, discounts, and deferred financing fees was \$280,012. Net unamortized deferred financing fees related to our revolving credit facility of \$942 are included in other assets, net on our condensed consolidated balance sheet as of June 30, 2018.

LEVERAGE RATIOS, COVERAGE RATIOS AND PUBLIC DEBT COVENANTS (dollars in thousands)

	As of and for the Three Months Ended										
	6/30/2018	3/31/2018	12/31/2017	9/30/2017	6/30/2017						
Leverage Ratios											
Total debt / total assets	7.4 %	16.4 %	20.0 %	20.0 %	24.5 %						
Total debt / total market capitalization	6.6 %	14.8 %	17.7 %	17.8 %	21.2 %						
Total debt + preferred stock / total market capitalization	9.5 %	17.6 %	20.4 %	20.5 %	23.7 %						
Total debt / annualized adjusted EBITDAre (1)	2.3x	5.4x	5.7x	5.1x	5.7x						
Total debt + preferred stock / annualized adjusted EBITDAre (1)	3.3x	6.4x	6.6x	5.9x	6.3x						
Net debt / enterprise value	(126.1)%	(124.4)%	(61.7)%	(54.1)%	(26.9)%						
Net debt + preferred stock / enterprise value	(118.8)%	(117.0)%	(56.4)%	(49.0)%	(23.0)%						
Net debt / annualized adjusted EBITDAre (1)	(18.2)x	(17.2)x	(10.1)x	(8.4)x	(4.5)x						
Net debt + preferred stock / annualized adjusted EBITDAre ⁽¹⁾	(17.2)x	(16.2)x	(9.2)x	(7.6)x	(3.8)x						
Secured debt / total assets	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %						
Variable rate debt / total debt	— %	59.0 %	47.1 %	47.0 %	36.4 %						
Variable rate debt / total assets	— %	9.7 %	9.4 %	9.4 %	8.9 %						
Coverage Ratios											
Adjusted EBITDAre / interest expense (1)	4.8x	3.1x	3.5x	3.6x	3.3x						
Adjusted EBITDAre / interest expense + preferred distributions (1)	3.7x	2.6x	2.9x	3.1x	2.9x						
Public Debt Covenants											
Debt / adjusted total assets (2) (maximum 60%)	6.8 %	15.2 %	18.2 %	18.0 %	22.1 %						
Secured debt / adjusted total assets (2) (maximum 40%)	0.8 %	0.7 %	0.7 %	0.7 %	0.7 %						
Consolidated income available for debt service / debt service (minimum 1.5x)	4.6x	2.8x	3.3x	3.5x	3.1x						
Total unencumbered assets ⁽²⁾ / unsecured debt (minimum 150% / 200%)	1,623.7 %	680.7 %	553.0 %	567.1 %	459.7 %						

⁽¹⁾ Refer to the calculation of EBITDA, EBITDAre and Adjusted EBITDAre for a reconciliation of these measures to Net income.

⁽²⁾ Adjusted total assets and total unencumbered assets includes original cost of real estate assets plus capital improvements, both calculated in accordance with GAAP, and excludes depreciation and amortization, accounts receivable, other intangible assets and impairment write downs, if any.

ACQUISITIONS AND DISPOSITIONS

(dollars in thousands)

Acquisitions

None

Dispositions								
Property/Portfolio	City	State	No. of Properties	Sq. Feet ⁽¹⁾	% Leased ⁽¹⁾	Gross Sales Price	 et Book ⁄alue ⁽¹⁾	 nualized Rental venue ⁽¹⁾
1600 Market Street	Philadelphia	PA	1	825,968	84.7%	\$ 160,000	\$ 76,066	\$ 19,219
600 West Chicago Avenue (2)	Chicago	IL	1	1,561,477	99.2%	510,000	343,111	53,193
5073, 5075, & 5085 S. Syracuse Street	Denver	СО	1	248,493	100.0%	115,186	52,323	7,601
Total Q1 Dispositions			3	2,635,938	94.7%	\$ 785,186	\$ 471,500	\$ 80,013
1601 Dry Creek Drive	Longmont	СО	1	552,865	100.0%	\$ 68,500	\$ 24,786	\$ 9,115
Total Q2 Dispositions			1	552,865	100.0%	\$ 68,500	\$ 24,786	\$ 9,115
Total Disposed Year-to-Date			4	3,188,803	95.6%	\$ 853,686	\$ 496,286	\$ 89,128

The dispositions above resulted in a gain on sale of properties of \$26.9 million and \$232.1 million for the three and six months ended June 30, 2018, respectively.

- (1) As of the quarter-ended preceding each sale.
- (2) Proceeds from the sale of 600 West Chicago Avenue were approximately \$488 million after credits for capital, contractual lease costs, and rent abatement.

PROPERTY DETAIL

As of June 30, 2018

(sorted by annualized rental revenue, dollars in thousands)

Same Property Portfolio(1)

Pro	perty	City, State	Туре	No. of Buildings	Square Feet	% Leased	% Comm- enced	Annualized Rental Revenue	Undepreciated Book Value	Net Book Value	Year Acquired	Weighted Average Year Built or Substantially Renovated (2)
1	1735 Market Street	Philadelphia, PA	Office	1	1,286,936	83.4%	82.3%	\$ 36,607	\$ 322,627	\$ 191,935	1998	1990
2	1225 Seventeenth Street	Denver, CO	Office	1	695,372	87.6%	84.5%	22,302	159,252	126,728	2009	1982
3	333 108th Avenue NE	Bellevue, WA	Office	1	440,565	100.0%	100.0%	21,846	153,527	122,213	2009	2008
4	8750 Bryn Mawr Avenue	Chicago, IL	Office	2	636,078	95.5%	91.2%	17,041	111,243	91,873	2010	2005
5	Bridgepoint Square	Austin, TX	Office	5	440,007	91.6%	84.6%	13,523	96,074	52,222	1997	1995
6	Research Park	Austin, TX	Flex	4	1,110,007	98.0%	98.0%	12,040	98,340	61,986	1998	1976
7	109 Brookline Avenue	Boston, MA	Office	1	285,556	94.6%	94.6%	11,012	47,579	26,406	1995	1915
8	600 108th Avenue NE	Bellevue, WA	Office	1	254,510	95.5%	95.5%	8,917	51,537	35,188	2004	2012
9	1250 H Street, NW	Washington, D.C.	Office	1	196,490	89.7%	84.9%	8,860	74,381	42,384	1998	1992
10	Georgetown-Green and Harris Buildings	Washington, D.C.	Office	2	240,475	100.0%	100.0%	6,710	60,023	52,072	2009	2006
11	206 East 9th Street	Austin, TX	Office	1	175,510	78.3%	63.6%	5,591	50,191	43,809	2012	1984
12	777 East Eisenhower Parkway	Ann Arbor, MI	Office	1	290,530	39.8%	39.8%	2,989	27,969	21,652	2010	2006
13	97 Newberry Road	East Windsor, CT	Industrial	1	289,386	100.0%	100.0%	1,923	11,403	7,790	2006	1989
	Total Same Properties			22	6,341,422	89.8%	87.7%	\$169,361	\$ 1,264,146	\$ 876,258	2003	1988

Same Property NOI & Cash Basis NOI Composition	Q2 2018 NOI	Q2 2018 Cash Basis % of NOI NOI	% of Cash Basis NOI
Top 5 Properties	\$ 16,820	60.7% \$ 15,223	59.1%
All other properties (8 properties)	10,893	39.3% 10,520	40.9%
Total (13 properties)	\$ 27,713	100.0% \$ 25,743	100.0%

⁽¹⁾ Excludes properties disposed prior to July 1, 2018.

⁽²⁾ Weighted based on square feet.

LEASING SUMMARY (dollars and square feet in thousands, except per square foot data)

	As of and for the Three Months Ended										
	6	/30/2018	3	/31/2018	12	2/31/2017	9/	/30/2017	6	/30/2017	
Properties (1)	_	13		13		16		20		21	
Total square feet (1)(2)		6,341		6,344		8,706		11,031		11,651	
Percentage leased		89.8 %		88.6 %		91.9 %		88.3 %		88.4 %	
Percentage commenced		87.7 %		83.5 %		89.2 %		85.5 %		86.3 %	
Total Leases											
Square feet		292		117		248		273		448	
Lease term (years)		9.4		7.8		11.5		7.5		6.8	
Starting cash rent	\$	39.44	\$	36.29	\$	33.36	\$	33.49	\$	32.18	
Percent change in cash rent (3)		10.4 %		2.8 %		6.8 %		2.3 %		10.7 %	
Percent change in GAAP rent (3)		23.6 %		10.8 %		19.0 %		7.8 %		17.6 %	
Total TI & LC per square foot (4)	\$	59.54	\$	59.23	\$	36.91	\$	40.37	\$	33.84	
Total TI & LC per sq. ft. per year of lease term (4)	\$	6.36	\$	7.56	\$	3.20	\$	5.35	\$	4.94	
Renewal Leases											
Square feet		103		71		171		81		252	
Lease term (years)		5.2		7.2		13.4		4.0		7.7	
Starting cash rent	\$	39.01	\$	36.93	\$	33.06	\$	35.52	\$	33.07	
Percent change in cash rent (3)		12.0 %		1.7 %		6.2 %		3.7 %		11.2 %	
Percent change in GAAP rent (3)		20.2 %		9.5 %		20.7 %		10.9 %		14.7 %	
Total TI & LC per square foot (4)	\$	40.07	\$	55.07	\$	33.67	\$	18.00	\$	31.56	
Total TI & LC per sq. ft. per year of lease term (4)	\$	7.75	\$	7.61	\$	2.52	\$	4.51	\$	4.10	
New Leases											
Square feet		189		46		77		192		196	
Lease term (years)		11.6		8.7		7.5		9.0		5.7	
Starting cash rent	\$	39.67	\$	35.34	\$	34.02	\$	32.63	\$	31.03	
Percent change in cash rent (3)		9.6 %		6.7 %		9.0 %		1.5 %		9.9 %	
Percent change in GAAP rent (3)		25.5 %		15.3 %		13.4 %		6.4 %		22.0 %	
Total TI & LC per square foot (4)	\$	70.12	\$	65.55	\$	44.06	\$	49.75	\$	36.76	
Total TI & LC per sq. ft. per year of lease term (4)	\$	6.03	\$	7.49	\$	5.88	\$	5.51	\$	6.39	

The above leasing summary is based on leases executed during the periods indicated, and excludes leasing activity for assets during the quarter in which the asset was sold or classified as held for sale.

⁽¹⁾ Excludes properties classified as held for sale and land parcels.

⁽²⁾ Changes in total square footage result from property dispositions, reclassifications, and remeasurement.

⁽³⁾ Percent change in GAAP and cash rent is a comparison of current rent, including tenant expense reimbursements, if any, to the rent, including tenant expense reimbursements, if any, last received for the same space on a GAAP and cash basis, respectively. Cash rent is calculated before deducting any initial period free rent. New leasing in suites vacant longer than 2 years was excluded from the calculation.

⁽⁴⁾ Includes tenant improvements (TI) and leasing commissions (LC).

SAME PROPERTY LEASING SUMMARY

(dollars and square feet in thousands, except per square foot data)

	As of and for the Three Months Ended										
	6	/30/2018	3	/31/2018	12	2/31/2017	9/	/30/2017	6	/30/2017	
Properties		13		13		13		13		13	
Total square feet (1)		6,341		6,344		6,343		6,343		6,324	
Percentage leased		89.8 %		88.6 %		89.2 %		88.7 %		87.5 %	
Percentage commenced		87.7 %		83.5 %		85.4 %		85.2 %		84.8 %	
Total Leases											
Square feet		292		117		248		205		150	
Lease term (years)		9.4		7.8		11.5		7.3		6.0	
Starting cash rent	\$	39.44	\$	36.29	\$	33.36	\$		\$	44.53	
Percent change in cash rent (2)		10.4 %		2.8 %		6.8 %		5.6 %		10.6 %	
Percent change in GAAP rent (2)		23.6 %		10.8 %		19.0 %		10.1 %		13.3 %	
Total TI & LC per square foot (3)	\$	59.54	\$	59.23	\$	36.91	\$	43.27	\$	47.00	
Total TI & LC per sq. ft. per year of lease term (3)	\$	6.36	\$	7.56	\$	3.20	\$	5.96	\$	7.79	
Renewal Leases											
Square feet		103		71		171		52		93	
Lease term (years)		5.2		7.2		13.4		4.0		4.2	
Starting cash rent	\$	39.01	\$	36.93	\$	33.06	\$	42.49	\$	47.31	
Percent change in cash rent (2)		12.0 %		1.7 %		6.2 %		5.5 %		7.8 %	
Percent change in GAAP rent (2)		20.2 %		9.5 %		20.7 %		9.7 %		8.2 %	
Total TI & LC per square foot (3)	\$	40.07	\$	55.07	\$	33.67	\$	19.95	\$	24.58	
Total TI & LC per sq. ft. per year of lease term (3)	\$	7.75	\$	7.61	\$	2.52	\$	5.00	\$	5.84	
New Leases											
Square feet		189		46		77		153		57	
Lease term (years)		11.6		8.7		7.5		8.4		9.0	
Starting cash rent	\$	39.67	\$	35.34	\$	34.02	\$	34.25	\$	40.03	
Percent change in cash rent (2)		9.6 %		6.7 %		9.0 %		5.7 %		16.8 %	
Percent change in GAAP rent (2)		25.5 %		15.3 %		13.4 %		10.3 %		24.6 %	
Total TI & LC per square foot (3)	\$	70.12	\$	65.55	\$	44.06	\$	51.14	\$	83.27	
Total TI & LC per sq. ft. per year of lease term (3)	\$	6.03	\$	7.49	\$	5.88	\$	6.11	\$	9.27	

The above leasing summary is based on leases executed during the periods indicated.

⁽¹⁾ Changes in total square footage result from remeasurement.

⁽²⁾ Percent change in GAAP and cash rent is a comparison of current rent, including tenant expense reimbursements, if any, to the rent, including tenant expense reimbursements, if any, last received for the same space on a GAAP and cash basis, respectively. Cash rent is calculated before deducting any initial period free rent. New leasing in suites vacant longer than 2 years was excluded from the calculation.

⁽³⁾ Includes tenant improvements (TI) and leasing commissions (LC).

CAPITAL SUMMARY EXPENDITURES & SAME PROPERTY LEASING COMMITMENTS

(dollars and square feet in thousands)

CAPITAL SUMMARY	Three Months Ended											
EXPENDITURES	6/30/2018		3/31/2018		12/31/2017		9/	30/2017	6/	30/2017		
Tenant improvements	\$	13,773	\$	10,907	\$	6,410	\$	3,015	\$	10,309		
Leasing costs		4,909		2,842		3,408		3,070		4,978		
Building improvements (1)		2,936		1,951		5,311		8,469		7,315		
Total capital expenditures	\$	21,618	\$	15,700	\$	15,129	\$	14,554	\$	22,602		
Average square feet during period (2)		6,619		8,214		10,282		12,722		14,818		
Building improvements per average total sq. ft. during period	\$	0.44	\$	0.24	\$	0.52	\$	0.67	\$	0.49		

CAPITAL SUMMARY	Three Months Ended						
SAME PROPERTY LEASING COMMITMENTS	June 30, 2018						
	New Renewal Leases Leases						
Square feet leased during the period	189		103		292		
Total TI & LC (3)	\$ 13,253	\$	4,127	\$	17,380		
Total TI & LC per square foot (3)	\$ 70.12	\$	40.07	\$	59.54		
Weighted average lease term by square foot (years)	11.6		5.2		9.4		
Total TI & LC per sq. ft. per year of lease term (3)	\$ 6.03	\$	7.75	\$	6.36		

⁽¹⁾ Tenant-funded capital expenditures are excluded.

⁽²⁾ Average square feet during each period includes properties held for sale at the end of each period.

⁽³⁾ Includes tenant improvements (TI) and leasing commissions (LC).

TENANTS REPRESENTING 1.5% OR MORE OF ANNUALIZED RENTAL REVENUE As of June 30, 2018

(square feet in thousands)

	Tenant	Square Feet ⁽¹⁾	% of Total Sq. Ft. ⁽¹⁾	% of Annualized Rental Revenue	Weighted Average Remaining Lease Term
1	Expedia, Inc.	427	7.5%	12.5%	1.5
2	Flex Ltd.	1,051	18.5%	6.5%	11.5
3	Ballard Spahr LLP	219	3.8%	5.0%	11.6
4	Georgetown University (2)	240	4.2%	4.0%	1.3
5	Beth Israel Deaconess Medical Center, Inc.	117	2.1%	2.2%	5.0
6	Dana-Farber Cancer Institute, Inc.	77	1.4%	2.1%	6.5
7	Alcan Corporation	71	1.2%	1.8%	4.8
8	BT Americas, Inc.	59	1.0%	1.7%	1.1
9	Equinor Energy Services, Inc. (3)	89	1.6%	1.7%	5.0
10	KPMG, LLP	66	1.2%	1.5%	4.6
	Total	2,416	42.5%	39.0%	7.4

⁽¹⁾ Square footage as of June 30, 2018 includes space subject to leases that have commenced, space being fitted out for occupancy pursuant to existing leases, and space which is leased but is not occupied or is being offered for sublease by tenants.

⁽²⁾ Georgetown University's leased space includes 111,600 square feet that are sublet to another tenant. During the fourth quarter of 2017, the other tenant committed to lease this space through September 30, 2037.

⁽³⁾ Formerly known as Statoil Oil & Gas LP.

SAME PROPERTY LEASE EXPIRATION SCHEDULE

As of June 30, 2018 (dollars and sq. ft. in thousands)

Number of Tenants Year Expiring		Leased Sq. Ft. Expiring ⁽¹⁾	% of Leased Sq. Ft. Expiring	Cumulative % of Leased Sq. Ft. Expiring	Annualized Rental Revenue Expiring ⁽²⁾	% of Annualized Rental Revenue Expiring	Cumulative % of Annualized Rental Revenue Expiring	
2018	18	99	1.7%	1.7%	\$ 3,646	2.2%	2.2%	
2019	50	564	9.9%	11.6%	21,196	12.5%	14.7%	
2020	37	876	15.4%	27.0%	31,454	18.6%	33.3%	
2021	37	268	4.7%	31.7%	8,451	5.0%	38.3%	
2022	32	406	7.1%	38.8%	13,758	8.1%	46.4%	
2023	35	440	7.7%	46.5%	16,618	9.8%	56.2%	
2024	15	268	4.7%	51.2%	8,203	4.8%	61.0%	
2025	13	209	3.7%	54.9%	8,271	4.9%	65.9%	
2026	9	139	2.4%	57.3%	5,039	3.0%	68.9%	
2027	11	198	3.5%	60.8%	7,502	4.4%	73.3%	
Thereafter	35	2,227	39.2%	100.0%	45,223	26.7%	100.0%	
Total	292	5,694	100.0%		\$ 169,361	100.0%		
Weighted average remaining								
lease term (in years)		7.1			6.0			

⁽¹⁾ Square footage as of June 30, 2018 includes space subject to leases that have commenced, space being fitted out for occupancy pursuant to existing leases, and space which is leased but is not occupied or is being offered for sublease by tenants. The year expiring corresponds to the latest-expiring signed lease for a given suite. Thus, backfilled suites expire in the year stipulated by the new lease.

⁽²⁾ Excludes the Annualized Rental Revenue of space that is leased but not commenced.

DISPOSED PROPERTY DETAIL (1) (dollars in thousands)

	Property	City and State		No. of Bldgs.	Sq. Feet	% Leased	Re	nualized ntal venue	lepreciated k Value	et Book Ilue	Year Acquired	Weighted Average Year Built or Substantially Renovated ⁽²⁾
1	1600 Market Street	Philadelphia	PA	1	825,968	84.7%	\$	19,219	\$ 138,130	\$ 76,066	1998	1983
2	600 West Chicago Avenue	Chicago	IL	2	1,561,477	99.2%		53,193	401,062	343,111	2011	2001
3	5073, 5075, & 5085 S. Syracuse Street	Denver	CO	1	248,493	100.0%		7,601	63,610	52,323	2010	2007
To	tal Q1 2018 Dispositions			4	2,635,938	94.7%	\$	80,013	\$ 602,802	\$ 471,500	2007	1996
4	1601 Dry Creek Drive	Longmont	CO	1	552,865	100.0%		9,115	35,479	24,786	2004	1982
To	otal Q2 2018 Dispositions			1	552,865	100.0%	\$	9,115	\$ 35,479	\$ 24,786	2004	1982
To	otal Disposed Year-to-Date			5	3,188,803	95.6%	\$	89,128	\$ 638,281	\$ 496,286	2006	1994

⁽¹⁾ Statistics for disposed properties are presented as of the quarter-ended preceding each sale.

⁽²⁾ Weighted based on square feet.

COMMON & POTENTIAL COMMON SHARES

(share amounts in thousands)

	Three Month	s Ended	Six Months Ended		
_	June 3	80,	June 30,		
Weighted Average Share Calculation - GAAP EPS	2018	2017	2018	2017	
Weighted average common shares outstanding - basic (1)	121,822	124,067	122,839	124,057	
Weighted average Series D preferred shares convertible to common shares (2)	_	_	2,363	_	
Weighted average dilutive RSUs and LTIP Units (3)	827	_	825	1,146	
Weighted average common shares outstanding - diluted	122,649	124,067	126,027	125,203	

	Three Months Ended June 30,		Six Months Ended June 30,		
Weighted Average Share and Unit Calculation - FFO and Normalized FFO per share and unit	2018	2017	2018	2017	
Weighted average EQC common shares outstanding (1)	121,822	124,067	122,839	124,057	
Weighted average Operating Partnership Units outstanding ⁽⁴⁾	1	_	1	_	
Weighted average time-based LTIP Units (3)(4)	42	39	42	34	
Weighted average common shares and units outstanding - basic	121,865	124,106	122,882	124,091	
Weighted average dilutive RSUs and market-based LTIP Units (3)	827	1,150	825	1,112	
Weighted average common shares and units outstanding - diluted	122,692	125,256	123,707	125,203	

Rollforward of Share Count to June 30, 2018	Series D Preferred Shares ⁽²⁾	EQC Common Shares ⁽⁵⁾
Outstanding on December 31, 2017	4,915	124,218
Repurchase of common shares		(2,970)
Issuance of restricted shares and shares earned from RSUs, net (6)	_	235
Outstanding on June 30, 2018	4,915	121,483
Series D preferred shares convertible into common shares on June 30, 2018 (2)		2,363
Common shares issuable from RSUs, Operating Partnership Units, and LTIP Units as measured on June 30, 2018 (3)		1,235
Potential common shares as measured on June 30, 2018		125,081

- (1) Weighted average common shares outstanding for the three months ended June 30, 2018 and 2017 includes 362 and 0 unvested, earned RSUs, respectively. Weighted average common shares outstanding for the six months ended June 30, 2018 and 2017 includes 335 and 0 unvested, earned RSUs, respectively.
- (2) As of June 30, 2018, we had 4,915 series D preferred shares outstanding that were convertible into 2,363 common shares. The series D preferred shares are dilutive for GAAP EPS for the six months ended June 30, 2018. They are anti-dilutive for all other periods and measures presented.
- (3) We have granted RSUs and LTIP Units to certain employees, officers, and trustees. RSUs and LTIP Units contain service and market-based vesting components.
- (4) Our calculations of FFO and Normalized FFO attributable to EQC common shareholders <u>and unitholders</u> per share and unit basic include time-based LTIP Units and Operating Partnership Units that are excluded from the <u>calculation</u> of basic earnings per common share attributable to EQC <u>common shareholders (only)</u>.
- (5) EQC common shares include unvested restricted shares and unvested earned RSUs.
- (6) This amount is net of forfeitures and shares surrendered to satisfy statutory tax witholding obligations.

DEFINITIONS

Annualized Rental Revenue

Annualized Rental Revenue is annualized contractual rents from our tenants pursuant to leases which have commenced as of June 30, 2018, plus estimated recurring expense reimbursements; includes triple net lease rents and excludes lease value amortization, straight line rent adjustments, abated ("free") rent periods and parking revenue. We calculate Annualized Rental Revenue by aggregating the recurring billings outlined above for the most recent month during the quarter reported, adding abated rent, and multiplying the sum by 12 to provide an estimation of near-term potentially-recurring revenues. The Annualized Rental Revenue of disposed properties is presented for the quarter-ended preceding each disposition.

Annualized Rental Revenue is a forward-looking non-GAAP measure. Annualized Rental Revenue cannot be reconciled to a comparable GAAP measure without unreasonable efforts, primarily due to the fact that it is calculated from the billings of tenants in the most recent month at the most recent rental rates during the quarter reported, whereas historical GAAP measures include billings from a potentially different group of tenants over multiple months at potentially different rental rates.

Building Improvements

Building improvements are expenditures to replace obsolete building components or extend the useful life of existing assets.

Consolidated Income Available for Debt Service

Consolidated income available for debt service is earnings from operations excluding interest expense, depreciation and amortization, taxes, and certain items that we view as nonrecurring or impacting comparability from period to period, determined together with debt service on a pro forma basis for the four consecutive fiscal quarters most recently ended.

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA), EBITDAre, and Adjusted EBITDAre

We calculate EBITDA as net income (loss) excluding interest expense, income tax expense, and depreciation and amortization.

We calculate EBITDAre in accordance with standards established by the National Association of Real Estate Investment Trusts (NAREIT). NAREIT defines EBITDAre as net income (loss), calculated in accordance with GAAP, plus interest expense, plus income tax expense, plus depreciation and amortization, plus (minus) losses and gains on the disposition of depreciated property, plus impairment write-downs of depreciated property and investments in unconsolidated joint ventures, plus adjustments to reflect the entity's share of EBITDAre of unconsolidated joint ventures. Our calculation of Adjusted EBITDAre differs from our calculations of EBITDA and EBITDAre because we exclude certain items that we view as nonrecurring or impacting comparability from period to period. EBITDA, EBITDAre, and Adjusted EBITDAre are supplemental non-GAAP financial measures.

We consider EBITDA, EBITDAre and Adjusted EBITDAre to be appropriate measures of our operating performance, along with net income (loss), net income (loss) attributable to EQC common shareholders, operating income (loss) and cash flow from operating activities. We believe that EBITDA, EBITDAre, and Adjusted EBITDAre provide useful information to investors because by excluding the effects of certain historical amounts, such as interest, depreciation and amortization expense, EBITDA, EBITDAre, and Adjusted EBITDAre may facilitate a comparison of current operating performance with our past operating performance. EBITDA, EBITDAre and Adjusted EBITDAre do not represent cash generated by operating activities in accordance with GAAP and should not be considered alternatives to net income (loss), net income (loss) attributable to EQC common shareholders, operating income (loss) or cash flow from operating activities, determined in accordance with GAAP, or as indicators of our financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. These measures should be considered in conjunction with net income (loss), net income (loss) attributable to EQC common shareholders, operating income (loss) and cash flow from operating activities as presented in our condensed consolidated statements of operations, condensed consolidated statements of comprehensive income (loss) and condensed consolidated statements of cash flows. Other REITs and real estate companies may calculate EBITDA, EBITDAre and Adjusted EBITDAre differently than we do.

Annualized Adjusted EBITDAre

Annualized Adjusted EBITDAre is Adjusted EBITDAre for the three months ended June 30, 2018 multiplied by four.

Enterprise Value

Enterprise value is net debt plus the market value of our preferred shares plus the market value of our common shares.

Funds from Operations (FFO) and Normalized FFO

We compute FFO in accordance with standards established by NAREIT. NAREIT defines FFO as net income (loss), calculated in accordance with GAAP, excluding real estate depreciation and amortization, gains (or losses) from sales of depreciable property, impairment of depreciable real estate, and our portion of these items related to equity investees and noncontrolling interests. Our calculation of Normalized FFO differs from NAREIT's definition of FFO because we exclude certain items that we view as nonrecurring or impacting comparability from period to period. FFO and Normalized FFO are supplemental non-GAAP financial measures. We consider FFO and Normalized FFO to be appropriate measures of operating performance for a REIT, along with net income (loss), net income (loss) attributable to EQC common shareholders, operating income (loss) and cash flow from operating activities.

DEFINITIONS

We believe that FFO and Normalized FFO provide useful information to investors because by excluding the effects of certain historical amounts, such as depreciation expense, FFO and Normalized FFO may facilitate a comparison of our operating performance between periods and with other REITs. FFO and Normalized FFO do not represent cash generated by operating activities in accordance with GAAP and should not be considered as alternatives to net income (loss), net income (loss) attributable to EQC common shareholders, operating income (loss) or cash flow from operating activities, determined in accordance with GAAP, or as indicators of our financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. These measures should be considered in conjunction with net income (loss), net income (loss) attributable to EQC common shareholders, operating income (loss) and cash flow from operating activities as presented in our condensed consolidated statements of operations, condensed consolidated statements of comprehensive income and condensed consolidated statements of cash flows. Other REITs and real estate companies may calculate FFO and Normalized FFO differently than we do.

Leasing Costs

Leasing costs primarily consist of leasing commissions (LCs) and related legal expenses.

LTIP Units

LTIP Units are a class of beneficial interests in EQC Operating Trust (the Operating Trust) that may be issued to employees, officers, or trustees of the Operating Trust, EQC, or their subsidiaries.

Net Debt

Net debt is total debt minus cash and cash equivalents.

Net Operating Income (NOI), Same Property NOI, Cash Basis NOI, and Same Property Cash Basis NOI

NOI is income from our real estate operations including lease termination fees received from tenants less our property operating expenses. NOI excludes amortization of capitalized tenant improvement costs and leasing commissions and corporate level expenses. Cash Basis NOI is NOI excluding the effects of straight line rent adjustments, lease value amortization, and lease termination fees. The quarter-to-date same property versions of these measures include the results of properties continuously owned from April 1, 2017 through June 30, 2018. The year-to-date same property versions of these measures include the results of properties continuously owned from January 1, 2017 through June 30, 2018. Land parcels and properties classified as held for sale within our condensed consolidated balance sheets are excluded from the same property versions of these measures.

We consider these supplemental non-GAAP financial measures to be appropriate supplemental measures to net income (loss) because they help to understand the operations of our properties. We use these measures internally to evaluate property level performance, and we believe that they provide useful information to investors regarding our results of operations because they reflect only those income and expense items that are incurred at the property level and may facilitate comparisons of our operating performance between periods and with other REITs. Cash Basis NOI is among the factors considered with respect to acquisition, disposition and financing decisions. These measures do not represent cash generated by operating activities in accordance with GAAP and should not be considered as an alternative to net income (loss), net income (loss) attributable to EQC common shareholders, operating income (loss) or cash flow from operating activities, determined in accordance with GAAP, or as indicators of our financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. These measures should be considered in conjunction with net income (loss), net income (loss) attributable to EQC common shareholders, operating income (loss) and cash flow from operating activities as presented in our condensed consolidated statements of operations, condensed consolidated statements of comprehensive income and condensed consolidated statements of cash flows. Other REITs and real estate companies may calculate these measures differently than we do.

Net Book Value

Net book value represents the carrying value of real estate properties after depreciation and amortization, purchase price allocations, and impairment write-downs, if any.

NOI Margin

NOI Margin is NOI (or the same property or cash basis derivations of NOI defined above) divided by the total revenues used to calculate NOI (or its derivation).

Operating Partnership Units

Operating Partnership Units are beneficial interests in the Operating Trust.

Percentage Commenced

Percentage commenced includes space subject to leases that have commenced, whether or not the tenant is in a free rent period.

DEFINITIONS

Percentage Leased

Percentage leased includes space subject to leases that have commenced, space being fitted out for occupancy pursuant to existing leases, and space which is leased but not occupied or is being offered for sublease by tenants.

Same Properties

Our quarter-to-date same property portfolio is comprised of those properties continuously owned from April 1, 2017 through June 30, 2018. Our year-to-date same property portfolio is comprised of those properties continuously owned from January 1, 2017 through June 30, 2018. Land parcels and properties classified as held for sale within our condensed consolidated balance sheets are excluded.

Tenant Improvements

Tenant improvements are capital expenditures to improve tenant spaces.

Total Debt

Total debt is the aggregate balance of the following line items on our condensed consolidated balance sheets: revolving credit facility, senior unsecured debt, net, and mortgage notes payable, net.

Undepreciated Book Value

Undepreciated book value represents the carrying value of real estate properties after purchase price allocations, impairment write-downs, and currency adjustments, if any.