

# Supplemental Operating and Financial Data

**Third Quarter 2014** 

# **Corporate Headquarters**

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# **Investor Relations**

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#### **TABLE OF CONTENTS**

Corporate Info	rmation	
Company	Profile and Investor Information	3
Financial Infor	mation	
Key Finan		4
	ed Consolidated Balance Sheets	5
Additional	Balance Sheet Information	6
Condense	ed Consolidated Statements of Operations	7
Additional	Income Statement Information	8
Calculatio	n of Property Net Operating Income (NOI)	9
Calculatio	n of EBITDA and Adjusted EBITDA	10
Calculatio	n of Fund from Operations (FFO) and Normalized FFO	11
Debt Sum	mary	12
Debt Matu	urity Schedule	13
Leverage	Ratios, Coverage Ratios and Public Debt Covenants	14
Capital Ex	cpenditures Summary	15
Acquisition	ns and Dispositions Information Since January 1, 2014	16
Portfolio Infori		
	Summary by Property Location	17
	perty Results of Operations by Location	18
•	operties by Annualized Rental Revenue	19
Leasing S	·	20
Leasing S	Summary by Property Location	21
Occupano	by and Leasing Analysis by Property Location	22
Tenants R	Representing 1% or More of Total Annualized Rental Revenue	23
Portfolio L	ease Expiration Schedule	24
Property [	Detail	25
Additional Sur	poort	
	ed Consolidated Statements of Operations - Discontinued Operations	28
	of Equity Investments	29
Definitions	• •	30

#### Forward-Looking Statements

Some of the statements contained in this presentation constitute forward-looking statements within the meaning of the federal securities laws. Any forward-looking statements contained in this presentation are intended to be made pursuant to the safe harbor provisions of Section 21E of the Private Securities Litigation Reform Act of 1995. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions.

The forward-looking statements contained in this supplement reflect our current views about future events and are subject to numerous known and unknown risks, uncertainties, assumptions and changes in circumstances that may cause our actual results to differ significantly from those expressed in any forward-looking statement. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements:

- changes in the real estate industry, particularly in those markets in which our properties are located;
- our ability to raise equity or debt capital;
- our ability to internalize EQC's corporate and business operations from RMR;
- $\bullet$  our ability to transition property management to CBRE;
- the future amount of leasing activity and occupancy rates at our properties;
- the future rent rates we will be able to charge at our properties;
- the costs we may incur to lease space in our properties;
- our ability to declare or pay distributions to our shareholders and the amounts of such distributions;
- the credit quality of our tenants;
- the likelihood that our tenants will pay rent, renew leases, enter into new leases or be affected by cyclical economic conditions;
- our sales of properties;
- our ability to compete for tenancies effectively;
- our ability to pay interest on and principal of our debt;
- our ability to obtain credit facilities, and the availability of borrowings under those credit facilities; and
- our tax status as a REIT.

While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause our future results to differ materially from any forward-looking statements, see the sections entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2013 and in our most recent Quarterly Report on Form 10-Q.

#### COMPANY PROFILE AND INVESTOR INFORMATION

Equity Commonwealth (NYSE: EQC) is an internally managed and self-advised real estate investment trust (REIT). EQC is one of the largest commercial office REITs in the United States, with a portfolio of over 42 million square feet located in 30 states, DC and Australia.

	No. of Properties	Sq. Ft.	% Leased	Q3 2014 Revenues	Cash Basis NOI (1)
CBD Properties	40	21,892	84.5%	63.5%	60.1%
Suburban Properties	<u>116</u>	21,027	87.4%	36.5%	39.9%
Total	156	42,919	85.9%	100.0%	100.0%

#### Senior Unsecured Debt Ratings

Moody's -- Baa3 Standard & Poor's -- BBB-

#### **NYSE Trading Symbols**

Common Stock -- EQC Preferred Stock Series D -- EQC-PD Preferred Stock Series E -- EQC-PE 7.50% Senior Notes due 2019 -- EQCNCL 5.75% Senior Notes due 2042 -- EQCO

#### **Roard of Trustees**

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Non-GAAP financial measure which is defined in the "Definitions" section of this document. Please refer to the calculation in this document which reconciles the differences between the non-GAAP financial measure and the most directly comparable GAAP financial measure.

Any opinions, estimates or forecasts regarding EQC's performance made by these analysts or agencies do not represent opinions, forecasts or predictions of EQC or its management. EQC does not its reference to the analysts and agencies above imply its endorsement of or concurrence with any information, conclusions or recommendations provided by any of these analysts or agencies.

#### **KEY FINANCIAL DATA**

(dollar and share amounts in thousands, except per share data)

	As of and for the Three Months Ended						
	9/30/2014	6/30/2014	3/31/2014	12/31/2013	9/30/2013		
OPERATING INFORMATION							
Percent leased	85.9%	86.7%	86.5%	87.0%	86.8%		
Total revenues	\$ 216,595	\$ 215,194	\$ 217,260	\$ 214,028	\$ 214,201		
NOI (1)	117,203	122,493	115,529	114,568	111,851		
Cash Basis NOI (1)	114,571	124,435	111,292	110,303	107,346		
Adjusted EBITDA (1)	99,626	125,736	116,116	126,332	120,810		
NOI margin (2)	54.1%	56.9%	53.2%	53.5%	52.2%		
Net income (loss)	156,740	5,385	20,448	(5,301)	(216,207)		
Net income (loss) available for EQC common shareholders	149,759	(17,802)	9,297	(16,452)	(227,466)		
Normalized FFO available for EQC common shareholders (1)	57,306	81,317	60,967	72,370	63,706		
Common distributions paid	-	-	29,597	29,596	29,579		
SHARES OUTSTANDING AND PER SHARE DATA							
Shares Outstanding							
Common stock outstanding (at end of period)	128,894	128,860	118,414	118,387	118,388		
Preferred stock outstanding (at end of period) (3)	15,915	15,917	26,180	26,180	26,180		
Weighted Average Shares Outstanding - EPS & FFO							
Weighted Average Common shares outstanding basic	128,880	123,812	118,400	118,387	118,328		
Weighted Average Common shares outstanding diluted (3)	131,243	123,812	118,400	118,387	118,328		
Weighted Average Shares Outstanding - Normalized FFO							
Weighted Average Common shares outstanding basic and diluted (3)	128,880	123,812	118,400	118,387	118,328		
Per Share Data							
Net income (loss) available for EQC common shareholders - basic	\$ 1.16	\$ (0.14)	\$ 0.08	\$ (0.14)	\$ (1.92)		
Net income (loss) available for EQC common shareholders - diluted (3)	1.16	(0.14)	0.08	(0.14)	(1.92)		
Normalized FFO available for EQC common shareholders - diluted (3)	0.44	0.66	0.51	0.61	0.54		
Common distributions paid	-	-	0.25	0.25	0.25		
BALANCE SHEET							
Total assets	\$ 6,170,796	\$ 6,593,360	\$ 6,600,714	\$ 6,646,434	\$ 6,821,987		
Gross book value of real estate assets (4)	6,350,633	6,360,275	6,613,524	6,575,169	6,781,099		
Total liabilities	2,681,793	3,222,472	3,241,644	3,282,848	3,400,954		
MARKET CAPITALIZATION							
Total debt (book value) (5)	\$ 2,442,942	\$ 2,986,604	\$ 3,009,627	\$ 3,025,428	\$3,134,948		
Plus: Market value of preferred shares (at end of period)	400,571	403,997	657,820	551,142	569,947		
Plus: Market value of common shares (at end of period)	3,313,853	3,391,593	3,114,281	2,759,599	2,593,871		
Total market capitalization	\$ 6,157,366	\$ 6,782,194	\$ 6,781,728	\$ 6,336,169	\$ 6,298,766		
RATIOS							
Total debt (5) / total market capitalization	39.7%	44.0%	44.4%	47.7%	49.8%		
Net debt <sup>(6)</sup> / annualized adjusted EBITDA	4.6x	5.1x	6.1x	5.5x	6.1x		
Adjusted EBITDA / interest expense	2.8x	3.3x	3.0x	3.2x	3.0x		

<sup>(1)</sup> Non-GAAP financial measure which is defined in the "Definitions" section of this document. Please refer to the calculation in this document which reconciles the differences between the non-GAAP financial measure and the most directly comparable GAAP financial measure.

<sup>(2)</sup> NOI margin is defined as NOI as a percentage of total revenues.

<sup>(3)</sup> As of September 30, 2014, we had 4,915 series D preferred shares outstanding that were convertible into 2,363 of our common shares, which for GAAP earnings per common share and FFO per common share, were dilutive for the three months ended September 30, 2014 and anti-dilutive for all other periods presented. The series D preferred shares outstanding were anti-dilutive for all periods presented with respect to Normalized FFO per common share.

<sup>(4)</sup> Gross book value of real estate assets is real estate properties, at cost, plus acquisition costs, before purchase price allocations and after impairment write downs, if any.

<sup>(5)</sup> Total debt includes net unamortized premiums and discounts, and mortgage debt related to properties classified as held for sale totaling \$19,688, \$20,018 and \$20,127 as of March 31, 2104, December 31, 2013, and September 30, 2013, respectively. Total debt excludes the debt of our unconsolidated equity investees.

<sup>(6)</sup> Net debt is calculated as Total debt minus cash and cash equivalents.

# CONDENSED CONSOLIDATED BALANCE SHEETS

(amounts in thousands, except share data)

	Se	eptember 30, 2014	December 31 2013		
ASSETS	-				
Real estate properties:					
Land	\$	740,448	\$	699,135	
Buildings and improvements		5,145,916		4,838,030	
·		5,886,364		5,537,165	
Accumulated depreciation		(988,323)		(895,059	
'	-	4,898,041		4,642,106	
Properties held for sale		-		573,531	
Acquired real estate leases, net		212,584		255,812	
Equity investments				517,991	
Cash and cash equivalents		597,405		222,449	
Restricted cash		15,554		22,101	
Rents receivable, net of allowance for doubtful accounts		13,334		22,101	
of \$7,013 and \$7,885, respectively		238,207		223,769	
				,	
Other assets, net	•	209,005	•	188,675	
Total assets	\$	6,170,796	\$	6,646,434	
IABILITIES AND SHAREHOLDERS' EQUITY					
Revolving credit facility	\$		\$	235,000	
Senior unsecured debt, net	Ψ	1,823,182	Ψ	1,855,900	
Mortgage notes payable, net		619,760		914,510	
		019,700			
Liabilities related to properties held for sale		-		28,734	
Accounts payable and accrued expenses		163,075		165,855	
Assumed real estate lease obligations, net		28,950		33,935	
Rent collected in advance		26,197		27,553	
Security deposits		13,648		11,976	
Distributions payable		6,981		-	
Due to related persons		-		9,385	
Total liabilities	\$	2,681,793	\$	3,282,848	
Shareholders' equity:					
Preferred shares of beneficial interest, \$0.01 par value:					
50,000,000 shares authorized;					
Series D preferred shares; 6 1/2% cumulative convertible;					
4,915,497 and 15,180,000 shares issued and outstanding, respectively,					
aggregate liquidation preference of \$122,887 and \$379,500, respectively	\$	119,266	\$	368,270	
Series E preferred shares; 7 1/4% cumulative redeemable on or after	Ψ	113,200	Ψ	000,270	
•					
May 15, 2016; 11,000,000 shares issued and outstanding,		205 204		205 204	
aggregate liquidation preference \$275,000		265,391		265,391	
Common shares of beneficial interest, \$0.01 par value:					
350,000,000 shares authorized; 128,893,552 and 118,386,918 shares					
issued and outstanding, respectively		1,289		1,184	
Additional paid in capital		4,484,552		4,213,474	
Cumulative net income		2,392,413		2,209,840	
Cumulative other comprehensive loss		(39,765)		(38,331	
Cumulative common distributions		(3,111,868)		(3,082,271	
Cumulative preferred distributions		(622,275)		(573,971	
		2 400 002	\$	3,363,586	
Total shareholders' equity  Total liabilities and shareholders' equity	<u>\$</u> \$	3,489,003 6,170,796	<del>-</del> \$	6,646,434	

	Sep	September 30, 2014		cember 31, 2013
Additional Balance Sheet Information				
Straight-line rents receivable	\$	219,053	\$	199,587
Tenant accounts receivable, net of allowance for doubtful accounts		7,236		9,794
Other		11,918		14,388
Rents receivable, net of allowance for doubtful accounts	\$	238,207	\$	223,769
Capitalized lease incentives	\$	15,582	\$	15,258
Deferred financing fees		19,992		24,529
Deferred leasing costs		121,160		100,768
Other		52,271		48,120
Other assets, net	\$	209,005	\$	188,675
Accounts payable	\$	6,013	\$	16,011
Accrued interest		20,324		26,882
Accrued taxes		57,033		62,532
Due to RMR (1)		26,137		-
Other accrued liabilities		53,568		60,430
Accounts payable and accrued expenses	\$	163,075	\$	165,855

<sup>(1)</sup> Due to RMR represents amounts payable to REIT Management and Research Inc. (RMR), EQC's former external advisor. RMR was a related person as of December 31, 2013, and such amounts were included in Due to related persons as of that date. RMR ceased to be a related person after certain of EQC's former officers, who were also officers of RMR, resigned.

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(amounts in thousands, except per share data)

	For the Three Months Ended September 30,			For the Nine Months Ende September 30,				
		2014		2013	_	2014		2013
Revenues								
Rental income (1)	\$	174,216	\$	170,908	\$	518,663	\$	592,221
Tenant reimbursements and other income		42,379		43,293		130,386		146,780
Total revenues	\$	216,595	\$	214,201	\$	649,049	\$	739,001
Expenses								
Operating expenses	\$	99,392	\$	102,350	\$	293,824	\$	310,585
Depreciation and amortization		57,213		56,465		168,693		182,494
General and administrative		47,450		25,742		96,395		63,454
Loss on asset impairment		-		124,253		17,922		124,253
Acquisition related costs		-		(436)		5		337
Total expenses	\$	204,055	\$	308,374	\$	576,839	\$	681,123
Operating income (loss)	\$	12,540	\$	(94,173)	\$	72,210	\$	57,878
Interest and other income	\$	406	\$	227	\$	1,071	\$	931
Interest expense (including net amortization of debt discounts, premiums and								
deferred financing fees of \$(91), \$(608), \$(700), and \$265, respectively)		(35,245)		(39,236)		(111,079)		(134,452)
Gain (loss) on early extinguishment of debt		6,699		-		6,699		(60,027)
Gain on sale of equity investments		171,754		-		171,721		66,293
Gain on issuance of shares by an equity investee		-		-		17,020		-
Income (loss) from continuing operations before income tax expense and		,			-			
equity in earnings of investees		156,154		(133,182)		157,642		(69,377)
Income tax expense		(703)		(785)		(2,166)		(2,527)
Equity in earnings of investees		1,072		10,492		24,460		14,913
Income (loss) from continuing operations		156,523		(123,475)	-	179,936		(56,991)
Discontinued operations:								
Income from discontinued operations (1)		95		95		8,220		1,732
Gain (loss) on asset impairment from discontinued operations		122		(92,827)		(2,238)		(101,362)
Loss on early extinguishment of debt from discontinued operations		-		-		(3,345)		-
Net gain on sale of properties from discontinued operations		-		-		-		3,359
Income (loss) before gain on sale of properties		156,740		(216,207)	-	182,573		(153,262)
Gain on sale of properties		-		-		-		1,596
Net income (loss)	\$	156,740	\$	(216,207)	\$	182,573	\$	(151,666)
Net income attributable to noncontrolling interest in consolidated subsidiary		-		(108)		-		(20,093)
Net income (loss) attributable to Equity Commonwealth	\$	156,740	\$	(216,315)	\$	182,573	\$	(171,759)
Preferred distributions	\$	(6,981)	\$	(11,151)	\$	(25,114)	\$	(33,453)
Distribution on conversion of preferred shares		-		-		(16,205)		-
Net income (loss) available for EQC common shareholders	\$	149,759	\$	(227,466)	\$	141,254	\$	(205,212)

<sup>(1)</sup> We report rental income on a straight line basis over the terms of the respective leases; rental income and income from discontinued operations include non-cash straight line rent adjustments. Rental income and income from discontinued operations also include non-cash amortization of intangible lease assets and liabilities.

#### **CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (continued)**

(amounts in thousands, except per share data)

	Fo	the Three	Montl	ns Ended	Fo	or the Nine I	Month	s Ended
		Septen	nber 3	30,		Septen	nber 3	30,
		2014		2013		2014		2013
Amounts available for EQC common shareholders:								
Income (loss) from continuing operations	\$	149,542	\$	(134,734)	\$	138,617	\$	(108,941)
Income from discontinued operations		95		95		8,220		1,732
Gain (loss) on asset impairment from discontinued operations		122		(92,827)		(2,238)		(101,362)
Loss on early extinguishment of debt from discontinued operations		-		-		(3,345)		-
Net gain on sale of properties from discontinued operations		-		-		-		3,359
Net income (loss)	\$	149,759	\$	(227,466)	\$	141,254	\$	(205,212)
Weighted average common shares outstanding - basic (1)		128,880		118,328		123,736		110,353
Weighted average common shares outstanding - diluted (1)		131,243	_	118,328		123,736		110,353
Basic and diluted earnings per common share available for								
EQC common shareholders (1):								
Income (loss) from continuing operations	\$	1.16	\$	(1.14)	\$	1.12	\$	(0.99)
Income (loss) from discontinued operations	\$	-	\$	(0.78)	\$	0.02	\$	(0.87)
Net income (loss)	\$	1.16	\$	(1.92)	\$	1.14	\$	(1.86)
Additional Income Statement Information								
General and administrative expenses / total revenues		21.91%		12.02%		14.85%		8.59%
General and administrative expenses / total assets (at end of period)		0.77%		0.38%		1.56%		0.93%
Continuing Operations:								
Straight line rent adjustments within rental income (2)	\$	3,197	\$	6,536	\$	10,172	\$	26,280
Lease value amortization within rental income (2)		(2,099)		(2,443)		(8,517)		(7,865)
Lease termination fees within rental income		1,534		412		3,272		1,723
Shareholder litigation and transition related expenses								
within general and administrative		27,777		14,224		36,582		23,399
General and administrative paid to RMR (3)								
Business management fee		9,334		9,183		28,558		31,232
Business management incentive fee		2,124		644		15,349		2,170
Discontinued Operations:								
Straight line rent adjustments (2)	\$	-	\$	(278)	\$	226	\$	(224)
Lease value amortization (2)		-		187		-		649
Lease termination fees		-		72		126		332

<sup>(1)</sup> As of September 30, 2014, we had 4,915 series D preferred shares outstanding that were convertible into 2,363 of our common shares, which for earnings per common share available for EQC common shareholders is dilutive for the three months ended September 30, 2014, and anti-dilutive for all other periods presented.

<sup>(2)</sup> We report rental income on a straight line basis over the terms of the respective leases; rental income and income from discontinued operations include non-cash straight line rent adjustments. Rental income and income from discontinued operations also include non-cash amortization of intangible lease assets and liabilities.

<sup>(3)</sup> Amounts represent general and administrative expenses under our and SIR's business management agreement (amounts for SIR are only for the period when SIR was a consolidated subsidiary of EQC).

#### CALCULATION OF PROPERTY NET OPERATING INCOME (NOI)

(amounts in thousands)

		For the Three I	Months E	Ended		For the Nine I	Months	Ended
		Septem	ber 30,		September 30,			
		2014	2013		2014			2013
Calculation of NOI and Cash Basis NOI (1):	<u>-</u>							
Rental income	\$	174,216	\$	170,908	\$	518,663	\$	592,221
Tenant reimbursements and other income		42,379		43,293		130,386		146,780
Operating expenses		(99,392)		(102,350)		(293,824)		(310,585)
NOI		117,203		111,851		355,225		428,416
Straight line rent adjustments		(3,197)		(6,536)		(10,172)		(26,280)
Lease value amortization		2,099		2,443		8,517		7,865
Lease termination fees		(1,534)		(412)		(3,272)		(1,723)
Cash Basis NOI	\$	114,571	\$	107,346	\$	350,298	\$	408,278
Casii Dasis INCI	Φ	114,571	Ψ	101,040	•	555,255	•	100,210
Reconciliation of Cash Basis NOI to GAAP Operating Income (Loss)	\$	114,571	\$	107,346	\$	350,298	\$	408,278
Reconciliation of Cash Basis NOI to GAAP Operating Income (Loss)  Cash Basis NOI	*	,	•	,		,	•	
Reconciliation of Cash Basis NOI to GAAP Operating Income (Loss)  Cash Basis NOI  Straight line rent adjustments	*	114,571	•	107,346		350,298	•	<b>408,278</b> 26,280
Reconciliation of Cash Basis NOI to GAAP Operating Income (Loss)  Cash Basis NOI  Straight line rent adjustments Lease value amortization	*	<b>114,571</b> 3,197	•	<b>107,346</b> 6,536		<b>350,298</b> 10,172	•	<b>408,278</b> 26,280
Reconciliation of Cash Basis NOI to GAAP Operating Income (Loss)  Cash Basis NOI  Straight line rent adjustments Lease value amortization Lease termination fees	*	114,571 3,197 (2,099)	•	107,346 6,536 (2,443)		<b>350,298</b> 10,172 (8,517)	•	<b>408,278</b> 26,280 (7,865)
Reconciliation of Cash Basis NOI to GAAP Operating Income (Loss)  Cash Basis NOI  Straight line rent adjustments Lease value amortization Lease termination fees  NOI	*	114,571 3,197 (2,099) 1,534	•	107,346 6,536 (2,443) 412		350,298 10,172 (8,517) 3,272	•	408,278 26,280 (7,865) 1,723 428,416
Reconciliation of Cash Basis NOI to GAAP Operating Income (Loss)  Cash Basis NOI  Straight line rent adjustments Lease value amortization Lease termination fees  NOI  Depreciation and amortization	*	114,571 3,197 (2,099) 1,534 117,203	•	107,346 6,536 (2,443) 412 111,851		350,298 10,172 (8,517) 3,272 355,225	•	408,278 26,280 (7,865) 1,723 428,416 (182,494)
Reconciliation of Cash Basis NOI to GAAP Operating Income (Loss)  Cash Basis NOI  Straight line rent adjustments Lease value amortization Lease termination fees  NOI  Depreciation and amortization General and administrative	*	114,571 3,197 (2,099) 1,534 117,203 (57,213)	•	107,346 6,536 (2,443) 412 111,851 (56,465)		350,298 10,172 (8,517) 3,272 355,225 (168,693)	•	408,278 26,280 (7,865) 1,723 428,416 (182,494) (63,454)
Reconciliation of Cash Basis NOI to GAAP Operating Income (Loss)  Cash Basis NOI  Straight line rent adjustments Lease value amortization	*	114,571 3,197 (2,099) 1,534 117,203 (57,213)	•	107,346 6,536 (2,443) 412 111,851 (56,465) (25,742)		350,298 10,172 (8,517) 3,272 355,225 (168,693) (96,395)	•	<b>408,278</b> 26,280 (7,865) 1,723

 $<sup>^{(1)}</sup>$  Excludes properties classified as discontinued operations for the period ended September 30, 2014.

# CALCULATION OF EBITDA AND ADJUSTED EBITDA

(amounts in thousands)

		For the Three	Months E	inded		For the Nine I	Months	Ended
		September 30,				Septen	mber 30,	
		2014		2013		2014		2013
Net income (loss)	\$	156,740	\$	(216,207)	\$	182,573	\$	(151,666)
Plus: Interest expense from continuing operations		35,245		39,236		111,079		134,452
Interest expense from discontinued operations		31		436		608		1,326
Income tax expense		703		785		2,166		2,527
Depreciation and amortization from continuing operations		57,213		56,465		168,693		182,494
Depreciation and amortization from discontinued operations		-		3,842		-		11,725
EBITDA from equity investees		1,564		15,528		36,103		22,552
Less: Equity in earnings of investees		(1,072)		(10,492)		(24,460)		(14,913)
EBITDA	\$	250,424	\$	(110,407)	\$	476,762	\$	188,497
Plus: Loss on asset impairment from continuing operations		-		124,253		17,922		124,253
(Gain) loss on asset impairment from discontinued operations		(122)		92,827		2,238		101,362
Acquisition related costs from continuing operations		-		(436)		5		337
(Gain) loss on early extinguishment of debt from continuing opera	ations	(6,699)		-		(6,699)		60,027
Loss on early extinguishment of debt from discontinued operation	s	-		-		3,345		-
Shareholder litigation and transition costs		27,777		14,224		36,582		23,399
Adjusted EBITDA from equity investees, net of EBITDA		-		349		64		(1,133)
Less: Gain on sale of properties		-		-		-		(1,596)
Net gain on sale of properties from discontinued operations		-		-		-		(3,359)
Gain on sale of equity investments		(171,754)		-		(171,721)		(66,293)
Gain on issuance of shares by an equity investee		-		-		(17,020)		-
Adjusted EBITDA	\$	99,626	\$	120,810	\$	341,478	\$	425,494

# CALCULATION OF FUNDS FROM OPERATIONS (FFO) AND NORMALIZED FFO

(amounts in thousands, except per share data)

		For the Three Septen	Months			Months Ended nber 30,	
		2014		2013	2014		2013
Calculation of FFO							
Net income (loss) attributable to Equity Commonwealth	\$	156,740	\$	(216,315)	\$ 182,573	\$	(171,759)
Plus: Depreciation and amortization from continuing operations		57,213		56,465	168,693		182,494
Depreciation and amortization from discontinued operations		-		3,842	-		11,725
Loss on asset impairment from continuing operations		-		124,253	17,922		124,253
(Gain) loss on asset impairment from discontinued operations		(122)		92,827	2,238		101,362
FFO from equity investees		1,456		14,095	33,007		18,996
Net income attributable to noncontrolling interest		-		108	-		20,093
Less: FFO attributable to noncontrolling interest		-		(142)	-		(26,270)
Gain on sale of properties		-		-	-		(1,596)
Net gain on sale of properties from discontinued operations		-		-	-		(3,359)
Equity in earnings of investees		(1,072)		(10,492)	 (24,460)		(14,913)
FFO attributable to Equity Commonwealth		214,215		64,641	379,973		241,026
Less: Preferred distributions		(6,981)		(11,151)	(25,114)		(33,453)
FFO available for EQC common shareholders	\$	207,234	\$	53,490	\$ 354,859	\$	207,573
Calculation of Normalized FFO							
FFO available for EQC common shareholders	\$	207,234	\$	53,490	\$ 354,859	\$	207,573
Recurring adjustments:							
Lease value amortization from continuing operations		2,099		2,443	8,517		7,865
Lease value amortization from discontinued operations		-		(187)	-		(649)
Straight line rent from continuing operations		(3,197)		(6,536)	(10,172)		(26,280)
Straight line rent from discontinued operations		-		278	(226)		224
(Gain) loss on early extinguishment of debt from continuing operation	s	(6,699)		-	(6,699)		60,027
Loss on early extinguishment of debt from discontinued operations		-		-	3,345		-
Minimum cash rent from direct financing lease (1)		2,032		2,031	6,096		6,093
Gain on sale of equity investments		(171,754)		-	(171,721)		(66,293)
Gain on issuance of shares by an equity investee		-		-	(17,020)		-
Interest earned from direct financing lease		(186)		(272)	(623)		(877)
Normalized FFO from equity investees, net of FFO		-		(1,349)	(3,353)		(1,445)
Normalized FFO from noncontrolling interest, net of FFO		-		20	-		1,987
Other items which affect comparability:							
Shareholder litigation and transition related expenses		27,777		14,224	36,582		23,399
Acquisition related costs from continuing operations		-		(436)	5		337
Normalized FFO available for EQC common shareholders	\$	57,306	\$	63,706	\$ 199,590	\$	211,961
Weighted average common shares outstanding basic		128,880		118,328	123,736		110,353
Weighted average common shares outstanding diluted (2)		131,243	-	118,328	123,736		110,353
FFO available for EQC common shareholders per share basic	\$	1.61	\$	0.45	\$ 2.87	\$	1.88
FFO available for EQC common shareholders per share diluted (2)	\$	1.59	\$	0.45	\$ 2.87	\$	1.88
Normalized FFO available for EQC common shareholders per share basic & d	luted (2) \$	0.44	\$	0.54	\$ 1.61	\$	1.92

<sup>(1)</sup> Contractual cash payments from one tenant at Arizona Center for 2014 is approximately \$8,098 and will decrease to approximately \$226 of rent in 2016, excluding variable management fees and reimbursements. Our calculation of Normalized FFO reflects the cash payments received from this tenant. The terms of this tenant's lease require us to classify the lease as a direct financing (or capital) lease, and as such, the revenue recognized on a GAAP basis within our condensed consolidated statements of operations is de minimis. This direct financing lease has an expiration date in 2015.

<sup>2</sup> As of September 30, 2014, we had 4,915 series D preferred shares outstanding that were convertible into 2,363 of our common shares, which for FFO per common share, were dilutive for the three months ended September 30, 2014 and anti-dilutive for all other periods presented. The series D preferred shares outstanding were anti-dilutive for all periods presented with respect to Normalized FFO.

#### DEBT SUMMARY As of September 30, 2014

(dollars in thousands)

	Interest	Principal	Maturity	Due at	Years to
Unsecured Debt:	Rate	Balance	Date	Maturity	Maturity
Unsecured Floating Rate Debt:					
Revolving credit facility (LIBOR + 150 bps) (1)	1.654%	\$ -	10/19/2015	\$ -	1.1
Term loan (LIBOR + 185 bps) (2)	2.004%	500,000	12/15/2016	500.000	2.2
Total / weighted average unsecured floating rate debt	2.004%	\$ 500,000		\$ 500,000	2.2
Unsecured Fixed Rate Debt:					
5.75% Senior Unsecured Notes due 2015	5.750%	\$ 138,773	11/1/2015	\$ 138,773	1.1
6.25% Senior Unsecured Notes due 2016	6.250%	139,104	8/15/2016	139,104	1.9
6.25% Senior Unsecured Notes due 2017	6.250%	250,000	6/15/2017	250,000	2.7
6.65% Senior Unsecured Notes due 2018	6.650%	250,000	1/15/2018	250,000	3.3
7.50% Senior Unsecured Notes due 2019 (3)	7.500%	125,000	11/15/2019	125,000	5.1
5.875% Senior Unsecured Notes due 2020	5.875%	250,000	9/15/2020	250,000	6.0
5.75% Senior Unsecured Notes due 2042	5.750%	175,000	8/1/2042	175,000	27.9
Total / weighted average unsecured fixed rate debt	6.254%	\$ 1,327,877		\$ 1,327,877	6.7
Secured Fixed Rate Debt:					
6200 Glenn Carlson Drive (4)	5.990%	\$ 7,762	2/1/2015	\$ 7,580	0.3
111 Monument Circle	5.235%	116,000	3/1/2016	116,000	1.4
225 Water Street (5)	6.030%	40,059	5/11/2016	38,994	1.6
111 East Wacker Drive	6.290%	143,148	7/11/2016	139,478	1.8
2501 20th Place South	7.360%	10,405	8/1/2016	9,333	1.8
Parkshore Plaza	5.670%	41,275	5/1/2017	41,275	2.6
1735 Market Street (6)	5.660%	171,798	12/2/2019	160,710	5.2
206 East 9th Street	5.690%	28,075	1/5/2021	24,836	6.3
1320 Main Street	5.300%	39,138	6/1/2021	34,113	6.7
33 Stiles Lane	6.750%	3,215	3/1/2022	-	7.4
97 Newberry Road	5.710%	6,927	3/1/2026	-	11.4
Total / weighted average secured fixed rate debt	5.770%	\$ 607,802		\$ 572,319	3.4
Total / weighted average	5.261%	\$ 2,435,679 <sup>(7</sup>	7)	\$ 2,400,196	5.0

<sup>(1)</sup> Represents amounts outstanding on EQC's \$750,000 revolving credit facility as of September 30, 2014. Interest rate presented is as of September 30, 2014, which equals LIBOR plus 1.5%. The spread over LIBOR varies depending upon EQC's credit rating. We have begun discussions with our lenders to recast the current \$750,000 unsecured revolving credit facility that matures on October 19, 2015.

<sup>(2)</sup> Represents amounts outstanding on EQC's term loan as of September 30, 2014. The interest rate presented is as of September 30, 2014, equals LIBOR plus 1.85%. The spread over LIBOR varies depending upon EQC's credit rating. We have begun discussions with our lenders to recast the current \$500,000 unsecured term loan that matures on December 15, 2016.

<sup>(3)</sup> On October 1, 2014 we issued a notice to the trustee to redeem at par \$125.0 million of our 7.50% unsecured senior notes due 2019. The notes will be redeemed on November 17, 2014.

<sup>(4)</sup> On October 31, 2014 we repaid the remaining balance of the mortgage loan secured by 6200 Glenn Carlson Drive at par.

<sup>(5)</sup> On October 10, 2014, we were notified by the lender that our decision to cease making loan servicing payments on the mortgage loan secured by 225 Water Street created an event of default effective July 11, 2014, and the lender has exercised its option to accelerate the maturity of the unpaid balance of \$40,059.

<sup>(6)</sup> Interest is payable at a rate equal to LIBOR plus 2.625% but has been fixed by a cash flow hedge, which sets the rate at approximately 5.66% until December 1, 2016

<sup>(7)</sup> Total debt outstanding as of September 30, 2014, including net unamortized premiums and discounts, was \$2,442,942.

#### **DEBT MATURITY SCHEDULE**

(dollars in thousands)

# **Scheduled Principal Payments During Period**

		secured pating	Unsecure Fixed		Secured Fixed Rate			Weighted Average
Year	Rat	e Debt	Rate Deb	t	Debt	Total		Interest Rate (1)
2014	\$	-	\$	- \$	1,734	\$	1,734	6.1%
2015		-	138,7	73	14,608		153,381	5.8%
2016		500,000 (2)	139,1	04	309,604		948,708	3.9%
2017		-	250,0	00	45,592	(3)	295,592	6.2%
2018		-	250,0	00	4,614		254,614	6.6%
2019		-	125,0	00	165,422		290,422	6.5%
2020		-	250,0	00	2,523		252,523	5.9%
2021		-		-	60,470		60,470	5.5%
2022		-		-	799		799	5.9%
2023		-		-	702		702	5.7%
Thereafter		-	175,0	00	1,734		176,734	5.7%
Total	\$	500,000	\$ 1,327,8	\$77 \$	607,802	\$	2,435,679	(4) 5.3%
Percent		20.5%	54.	5%	25.0%		100.0%	

<sup>(1)</sup> Based on current contractual interest rates.

<sup>(2)</sup> Represents amounts outstanding under EQC's term loan which matures on December 15, 2016. We have begun discussions with our lenders to recast the current \$500,000 unsecured term loan, as well as the undrawn current \$750,000 unsecured revolving credit facility that matures on October 19, 2015.

<sup>(3)</sup> On October 10, 2014, we were notified by the lender that our decision to cease making loan servicing payments on the mortgage loan secured by 225 Water Street created an event of default effective July 11, 2014, and the lender has exercised its option to accelerate the maturity of the unpaid balance of \$40,059.

<sup>(4)</sup> Total debt outstanding as of September 30, 2014, including net unamortized premiums and discounts, was \$2,442,942.

#### LEVERAGE RATIOS, COVERAGE RATIOS AND PUBLIC DEBT COVENANTS

(dollars in thousands)

As of and for the Three Months Ended

	9/30/2014	6/30/2014	3/31/2014	12/31/2013	9/30/2013
Leverage Ratios					
Total debt (1) / total assets	39.6%	45.3%	45.6%	45.5%	46.0%
Total debt (1) / gross book value of real estate assets (2)	38.5%	47.0%	45.5%	46.0%	46.2%
Total debt (1) / gross book value of real estate assets, plus					
book value equity investments (2)	38.5%	43.3%	42.2%	42.7%	43.0%
Total debt (1) / total book capitalization	41.2%	47.0%	47.3%	47.4%	47.8%
Total debt (1) / total market capitalization	39.7%	44.0%	44.4%	47.7%	49.8%
Total debt (1) / annualized adjusted EBITDA	6.1x	6.0x	6.4x	6.0x	6.5x
Net debt (3) / annualized adjusted EBITDA	4.6x	5.1x	6.1x	5.5x	6.1x
Secured debt / total assets	10.0%	13.6%	13.9%	14.1%	13.9%
Variable rate debt / total debt (1)	20.5%	24.6%	24.4%	24.3%	23.4%
Variable rate debt / total assets	8.1%	11.1%	11.1%	11.1%	10.8%
Coverage Ratios					
Adjusted EBITDA (4) / interest expense	2.8x	3.3x	3.0x	3.2x	3.0x
Adjusted EBITDA <sup>(4)</sup> / interest expense + preferred distributions	2.4x	2.8x	2.4x	2.5x	2.4x
Public Debt Covenants					
Debt / adjusted total assets (5) (maximum 60%)	33.4%	38.9%	38.8%	38.9%	38.4%
Secured debt / adjusted total assets (5) (maximum 40%)	8.5%	11.6%	11.8%	12.0%	11.6%
Consolidated income available for debt service (6)/					
debt service (minimum 1.5x)	3.4x	3.1x	3.2x	3.3x	3.2x
Total unencumbered assets <sup>(5)</sup> / unsecured debt (minimum 150% / 200%)	348.7%	302.8%	304.4%	303.9%	305.9%

<sup>(1)</sup> Total debt includes net unamortized premiums and discounts and mortgage debt totaling \$19,688, \$20,018 and \$20,127 as of March 31, 2014, December 31, 2013, and September 30, 2013, respectively, related to properties held for sale. Total debt excludes the debt of our unconsolidated equity investees.

<sup>(2)</sup> Gross book value of real estate assets is real estate properties, at cost, plus acquisition costs, before purchase price allocations and after impairment write downs, if any.

<sup>(3)</sup> Net debt is calculated as Total debt minus cash and cash equivalents.

<sup>(4)</sup> Non-GAAP financial measure which is defined in the "Definitions" section of this document. Please refer to the calculation in this document which reconciles the differences between the non-GAAP financial measure and the most directly comparable GAAP financial measure.

<sup>(5)</sup> Adjusted total assets and total unencumbered assets includes original cost of real estate assets calculated in accordance with GAAP and excludes depreciation and amortization, accounts receivable, other intangible assets and impairment write downs, if any.

<sup>(6)</sup> Consolidated income available for debt service is earnings from operations excluding interest expense, depreciation and amortization, taxes, loss on asset impairment and gains and losses on acquisitions and sales of assets and early extinguishment of debt, determined together with debt service on a pro forma basis for the four consecutive fiscal quarters most recently ended.

# CAPITAL EXPENDITURES SUMMARY

(dollars and square feet in thousands, except per square foot data)

		For the	he Three Months E	nded	
	9/30/2014	6/30/2014	3/31/2014	12/31/2013	9/30/2013
Tenant improvements	\$ 10,719	\$ 11,687	\$ 19,843	\$ 30,563	\$ 15,405
Leasing costs	15,838	5,661	5,075	11,810	14,382
Building improvements	5,897	4,659	4,244	8,137	8,676
Development, redevelopment and other activities	2,273	2,804	3,743	8,796	3,994
Total capital expenditures	34,727	24,811	32,905	59,306	42,457
Average square feet during period (1)	42,919	44,309	45,698	48,650	51,667
Building improvements per average sq. ft. during period	\$ 0.14	\$ 0.11	\$ 0.09	\$ 0.17	\$ 0.17

<sup>(1)</sup> Average square feet during each period includes properties held for sale at the end of each period. As of September 30, 2014, EQC did not have any properties classified as held for sale. Average square feet was adjusted for the three months ended September 30, 2013 to exclude 25,392 square feet attributable to SIR's properties because SIR ceased to be a consolidated subsidiary of EQC as of July 2, 2013.

# ACQUISITIONS AND DISPOSITIONS INFORMATION SINCE JANUARY 1, 2014

(dollars in thousands)

# Acquisitions:

There were no acquisitions during the period.

# Dispositions:

On June 27, 2014, EQC sold its interest in 14 properties (43 buildings) for an aggregate gross sales price of \$215,900, excluding mortgage debt repayments and closing costs.

										Annualized	
	Date				No. of	Property	Square	%	Net Book	Rental	Mortgage
	Sold	Property	City	State	Bldgs	Location	Feet	Leased (1)	Value (2)	Revenue (1)	Debt (3)
1.	6/27/2014	11201 N. Tatum Boulevard	Phoenix	AZ	1	Suburban	109,961	36.8%	\$ 9,339	\$ 767	\$ -
2.	6/27/2014	Dominguez Technology Center	Carson	CA	5	Suburban	402,000	100.0%	39,678	5,906	-
3.	6/27/2014	Madrone Business Park	Morgan Hill	CA	3	Suburban	308,665	70.0%	37,161	4,807	11,226
4.	6/27/2014	8555 Aero Drive	San Diego	CA	1	Suburban	48,561	65.6%	2,587	562	-
5.	6/27/2014	Fountainview Business Park	San Diego	CA	3	Suburban	89,976	81.6%	7,571	1,514	-
6.	6/27/2014	400 Princeton Boulevard	Adairsville	GA	1	Suburban	292,000	100.0%	8,068	876	-
7.	6/27/2014	Corporate Square	Atlanta	GA	5	Suburban	246,225	84.9%	11,585	3,359	-
8.	6/27/2014	1000 Holcomb Woods Parkway	Roswell	GA	8	Suburban	244,379	70.4%	10,411	1,952	-
9.	6/27/2014	500 4th Street & Roma	Albuquerque	NM	2	CBD	229,123	67.8%	15,114	2,722	-
10.	6/27/2014	Stephenson Center	Columbia	SC	3	Suburban	104,300	75.7%	4,681	1,233	-
11.	6/27/2014	Synergy Business Park	Columbia	SC	4	Suburban	311,382	71.0%	17,750	3,392	-
12.	6/27/2014	6060 Primacy Parkway	Memphis	TN	1	Suburban	130,574	56.4%	6,164	1,273	-
13.	6/27/2014	Stafford Commerce Center	Stafford	VA	4	Suburban	149,023	25.4%	16,107	960	4,331
14.	6/27/2014	Stafford Commerce Park	Stafford	VA	2	Suburban	117,929	34.7%	13,332	1,041	4,203
					43		2,784,098	73.4%	\$ 199,548	\$ 30,364	\$ 19,760

<sup>(1)</sup> Percent leased and annualized rental revenue is as of March 31, 2014.

<sup>(2)</sup> Represents the carrying value of real estate properties, after depreciation and amortization, purchase price allocations and impairment write downs, if any.

<sup>(3)</sup> In connection with the mortgage debt repayments, EQC paid \$2,270 of yield maintenance for Madrone, CA and \$547 in defeasance costs for Stafford, VA.

# SAME PROPERTY SUMMARY BY PROPERTY LOCATION (1)

(square feet and dollars in thousands)

	As	of and for the	Three Mo	onths Ended Se	ptembe	r 30, 2014
		CBD	Sı	uburban		
	Pi	Properties				Total
Number of properties	•	40		116		156
Percent of total		25.6%		74.4%		100.0%
Total square feet		21,892		21,027		42,919
Percent of total		51.0%		49.0%		100.0%
Leased square feet		18,508		18,369		36,877
Percent leased (2)		84.5%		87.4%		85.9%
Total revenues	\$	137,475	\$	79,131	\$	216,606
Percent of total		63.5%		36.5%		100.0%
NOI (3)	\$	71,596	\$	45,615	\$	117,211
Percent of total		61.1%		38.9%	•	100.0%
Cash Basis NOI (3)	\$	68,844	\$	45,735	\$	114,579
Percent of total		60.1%		39.9%	•	100.0%

<sup>(1)</sup> Includes properties continuously owned from July 1, 2013 through September 30, 2014, and excludes amounts related to the settlement of outstanding assets and liabilities of previously-disposed properties that are reflected in our consolidated results.

<sup>(2)</sup> Percent leased includes (i) space being fitted out for occupancy pursuant to existing leases and (ii) space which is leased but is not occupied or is being offered for sublease by tenants.

<sup>(3)</sup> Non-GAAP financial measure which is defined in the "Definitions" section of this document. Please refer to the calculation in this document which reconciles the differences between the non-GAAP financial measure and the most directly comparable GAAP financial measure.

# SAME PROPERTY RESULTS OF OPERATIONS BY PROPERTY LOCATION (dollars and square feet in thousands)

(dollar)	s and squar				_					-
	As	of and for the Ended Sep				As	of and for t			
		2014 <sup>(1)</sup>	pteiiii	2013	Change	2	2014 <sup>(1)</sup>	Jenn	2013	Change
Total				2010					2010	
Properties		156		156			156		156	
Square feet		42,919		42,867			42,919		42,867	
% Leased		85.9%		86.8%	(0.9%)		85.9%		86.8%	(0.9%
Revenues										
Cash rental income	\$	171,595	\$	166,032		\$	513,745	\$	500,257	
Straight line adjustment		3,197		6,487			10,171		20,576	
Above/below market rent amortization		(2,099)		(2,440)			(8,516)		(7,365)	
Early termination income Rental income		1,534 174,227		412 170,491			3,272 518,672		1,724 515,192	
Tenant reimbursements		40,827		42,086			126,124		128,995	
Other income Total revenues		1,552 216,606		1,221 213,798	1.3%		4,265 649,061		4,180 648,367	0.1%
Total revenues excluding non-cash rental and termination income		213,974		209,339	2.2%		644,134		633,432	1.7%
Operating expenses		99,395		102,225	(2.8%)		293,860		293,624	0.1%
Net operating income (NOI)		117,211		111,573	5.1%		355,201		354,743	0.1%
margin		54.1%		52.2%			54.7%		54.7%	
Cash Basis NOI	\$	114,579	\$	107,114	7.0%	\$	350,274	\$	339,808	3.1%
margin		53.5%		51.2%			54.4%		53.6%	
CBD										
Properties		40		40			40		40	
Square feet		21,892		21,843			21,892		21,843	
% Leased		84.5%		85.8%	(1.3%)		84.5%		85.8%	(1.3%)
Revenues										
Cash rental income	\$	107,070	\$	105,222		\$	322,487	\$	321,349	
Straight line adjustment		3,115		4,883			8,058		11,920	
Above/below market rent amortization		(1,545)		(1,831)			(7,196)		(5,400)	
Termination income		1,182		340			2,806		755	
Rental income		109,822		108,614			326,155		328,624	
Tenant reimbursements		26,621		27,984			83,068		86,439	
Other income		1,032		1,022			3,291		3,513	
Total revenues		137,475		137,620	(0.1%)		412,514		418,576	(1.4%)
Total revenues excluding non-cash rental and termination income		134,723		134,228	0.4%		408,846		411,301	(0.6%)
Operating expenses		65,879		68,997	(4.5%)		195,752		197,167	(0.7%)
Net operating income (NOI)		71,596		68,623	4.3%		216,762		221,409	(2.1%)
margin		52.1%		49.9%	4.576		52.5%		52.9%	(2.170)
CBD Cash Basis NOI	\$	68,844	\$	65,231	5.5%	\$	213,094	\$	214,134	(0.5%)
margin		51.1%		48.6%		· ·	52.1%		52.1%	
Cubushan										
Suburban Properties		116		116			116		116	
Square feet		21,027		21,023			21,027		21,023	
% Leased		87.4%		87.9%	(0.5%)		87.4%		87.9%	(0.5%)
Revenues					(/					(
Cash rental income	\$	64,525	\$	60,810		\$	191,258	\$	178,908	
Straight line adjustment	Ψ	82	Ψ	1,604		4	2,113	¥	8,656	
Above/below market rent amortization		(554)		(609)			(1,320)		(1,965)	
Termination income		352		72			466		969	
Rental income		64,405		61,877			192,517		186,568	
Tenant reimbursements		14,206		14,102			43,056		42,556	
Other income		520		199			974		667	
Total revenues		79,131		76,178	3.9%		236,547		229,791	2.9%
Total revenues excluding non-cash rental and termination income		79,251		75,111	5.5%		235,288		222,131	5.9%
Operating expenses		33,516		33,228	0.9%		98,108		96,457	1.7%
				42,950	6.2%		138,439		133,334	3.8%
Net operating income (NOI)		45 h 15								
Net operating income (NOI) margin		45,615 <i>57.6%</i>		56.4%	0.270		58.5%		58.0%	

<sup>(1)</sup> Includes properties continuously owned from July 1, 2013 through September 30, 2014 for the quarter to date periods presented, and from January 1, 2013 through September 30, 2014 for the year to date periods presented. Amounts related to the settlement of outstanding assets and liabilities of previously-disposed properties that are reflected in our consolidated results are excluded.

#### TOP 30 PROPERTIES BY ANNUALIZED RENTAL REVENUE

As of September 30, 2014<sup>(1)</sup>

(sorted by annualized rental revenue, dollars in thousands)

											Weighted
							Annualized				Average Year Built or
			No. of	Property	Square	Leased	Rental	Undepreciated	Net Book	Date	Substantially
Property	City	State	Buildings	Location	Feet	Occupancy		Book Value (3)	Value (4)	Acquired	Renovated (5)
1. Illinois Center	Chicago	IL	2	CBD	2,090,162	73.2%	46,453	332,360	311,267	5/11/2011;1/9/2012	2001
2. 600 West Chicago Avenue	Chicago	IL	2	CBD	1,511,849	91.9%	44,959	354,258	328,949	8/10/2011	2001
3. 1735 Market Street	Philadelphia	PA	1	CBD	1,290,678	91.8%	37,012	297,429	189,243	6/30/1998	1990
4. 1500 Market Street	Philadelphia	PA	1	CBD	1,773,967	79.5%	36,113	280,661	214,016	10/10/2002	1974
5. 111 Monument Circle	Indianapolis	IN	2	CBD	1,063,885	82.7%	24,183	172,056	164,369	10/22/2012	1990
6. 111 River Street	Hoboken	NJ	1	CBD	566,215	94.3%	22,496	134,469	117,109	8/11/2009	2002
7. 1225 Seventeenth Street	Denver	CO	1	CBD	672,465	90.0%	20,866	144,818	128,405	6/24/2009	1982
8. 185 Asylum Street	Hartford	CT	1	CBD	868,395	98.6%	20,825	77,609	73,769	3/30/2012	2010
9. 701 Poydras Street	New Orleans	LA	1	CBD	1,256,971	95.6%	20,471	94,645	88,034	8/29/2011	2010
10. 310-320 Pitt Street	Sydney	Australia	1	CBD	313,865	100.0%	17,956	146,543	137,478	12/21/2010	1989
11. 333 108th Avenue NE	Bellevue	WA	1	CBD	416,503	100.0%	17,862	152,536	135,015	11/12/2009	2008
12. 1600 Market Street	Philadelphia	PA	1	CBD	825,968	83.4%	17,758	131,447	80,949	3/30/1998	1983
13. 6600 North Military Trail	Boca Raton	FL	3	Suburban	639,830	100.0%	17,283	145,690	133,522	1/11/2011	2008
14. North Point Office Complex	Cleveland	ОН	2	CBD	873,335	79.3%	15,981	121,885	103,909	2/12/2008	1988
15. Arizona Center (6)	Phoenix	AZ	4	CBD	1,070,724	93.8%	15,870	97,014	90,640	3/4/2011	1992
16. 8750 Bryn Mawr Avenue	Chicago	IL	2	Suburban	631,518	92.1%	15,691	90,713	82,233	10/28/2010	2005
17. Foster Plaza	Pittsburgh	PA	8	Suburban	727,365	90.0%	13,003	72,637	56,760	9/16/2005	1993
18. 100 East Wisconsin Avenue	Milwaukee	WI	1	CBD	435,067	94.5%	11,827	80,847	72,575	8/11/2010	1989
19. Research Park	Austin	TX	4	Suburban	1,110,007	98.0%	11,507	90,596	64,437	10/7/1998	1976
20. 111 Market Place	Baltimore	MD	1	CBD	540,854	99.2%	11,500	75,948	54,668	1/28/2003	1990
21. 101-115 W. Washington Street	Indianapolis	IN	1	CBD	634,058	91.0%	11,470	87,630	67,799	5/10/2005	1977
22. Bridgepoint Parkway	Austin	TX	5	Suburban	440,007	94.6%	10,792	87,869	53,745	12/5/1997	1995
23. East Eisenhower Parkway	Ann Arbor	MI	2	Suburban	410,464	92.8%	10,363	55,051	49,848	6/15/2010	2006
24. 420 20th Street North	Birmingham	AL	1	CBD	514,893	77.9%	9,722	55,640	51,297	7/29/2011	2006
25, 109 Brookline Avenue	Boston	MA	1	CBD	285,556	94.3%	9,547	45,035	28,133	9/28/1995	1915
26. 111 East Kilbourn Avenue	Milwaukee	WI	1	CBD	373,669	95.9%	9,062	54,966	46,456	6/12/2008	1988
27. Woodcliff Drive	Fairport	NY	6	Suburban	516,760	79.8%	8,516	46,798	43,567	3/14/2006	1995
28. Inverness Center	Birmingham	AL	4	Suburban	475,882	88.1%	8,284	51,460	46,596	12/9/2010	1981
29. 1601 Dry Creek Drive	Longmont	CO	1	Suburban	552,865	97.0%	8,107	32,282	24,402	10/26/2004	1982
30. 5073, 5075, & 5085 S. Syracuse	Denver	CO	1	Suburban	248,493	100.0%	8,035	63,610	57,107	4/16/2010	2007
Subtotal (30 properties)			63		23,132,270	89.2%	533,514	3,674,502	3,096,297		
All other properties (126 properties	s)		199		19,786,565	82.1%	258,754	2,211,862	1,801,744		
Total (156 properties)	•		262		42,918,835	85.9%	\$ 792,268	\$ 5,886,364	\$ 4,898,041		
					Q3 2014						
			Q3 2014		Cash Basis	% of Cash					
			NOI (7)	% of NOI	NOI (7)	Basis NOI					
Subtotal (30 properties)			\$ 78,982	67.4%	\$ 75,431	65.8%					
All other properties (126 properties	s)		38,221	32.6%	39,140	34.2%					
Total (156 properties)	-		\$ 117,203	100.0%	\$ 114,571	100.0%					

<sup>(1)</sup> Excludes properties classified as discontinued operations for the period ended September 30, 2014.

<sup>&</sup>lt;sup>(2)</sup> Annualized rental revenue is annualized contractual rents from our tenants pursuant to existing leases as of September 30, 2014, plus straight line rent adjustments and estimated recurring expense reimbursements; includes some triple net lease rents and excludes lease value amortization.

<sup>(3)</sup> Represents the carrying value of real estate properties, after purchase price allocations, impairment write downs and currency adjustments, if any.

<sup>(4)</sup> Represents the carrying value of real estate properties, after depreciation and amortization, purchase price allocations, impairment write downs and currency adjustments, if any.

<sup>(5)</sup> Weighted based on square feet.

Contractual cash payments from one tenant at Arizona Center for 2014 is approximately \$8,098 and will decrease to approximately \$226 of rent in 2016, excluding variable management fees and reimbursements. Our calculation of Normalized FFO reflects the cash payments received from this tenant. The terms of this tenant's lease require us to classify the lease as a direct financing (or capital) lease, and as such, the revenue recognized on a GAAP basis within our condensed consolidated statements of operations is de minimis. This direct financing lease has an expiration date in 2045.

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# LEASING SUMMARY

(dollars and square feet in thousands, except per square foot data)

			A	s of and fo	r the	Three Mont	hs E	nded <sup>(1)</sup>		
	9/3	30/2014	6/3	30/2014	3/:	31/2014	12	/31/2013	9/3	30/2013
Properties	-	156		156		156		156		156
Total square feet (2)		42,919		42,920		42,913		42,915		42,867
Percentage leased (3)		85.9%		86.7%		86.5%		87.0%		86.8%
Renewal Leases										
Square feet		792		1,204		459		1,215		1,289
Lease Term (years)		12.4		6.0		5.5		7.2		9.0
Percent change in Cash Rent (4)		(2.8%)		(2.2%)		(3.9%)		(3.1%)		(6.3%)
Percent change in GAAP Rent (4)		0.4%		3.7%		(1.2%)		1.9%		(0.9%)
Total TI & LC per square foot (5)	\$	37.39	\$	9.37	\$	10.98	\$	15.06	\$	25.99
Total TI & LC per sq. ft. per year of lease term (5)	\$	3.02	\$	1.56	\$	2.00	\$	2.09	\$	2.89
New Leases										
Square feet		317		358		214		255		401
Lease Term (years)		7.0		5.9		8.1		6.1		6.5
Percent change in Cash Rent (4)		(2.9%)		(8.9%)		6.2%		2.9%		(2.6%)
Percent change in GAAP Rent (4)		(1.6%)		(3.6%)		12.7%		9.7%		1.0%
Total TI & LC per square foot (5)	\$	13.83	\$	29.89	\$	27.78	\$	22.74	\$	27.83
Total TI & LC per sq. ft. per year of lease term (5)	\$	1.98	\$	5.07	\$	3.43	\$	3.73	\$	4.28
Total Leases										
Square feet		1,109		1,562		673		1,470		1,690
Lease Term (years)		10.8		6.0		6.3		7.0		8.4
Percent change in Cash Rent (4)		(2.8%)		(3.7%)		(0.7%)		(2.1%)		(5.4%)
Percent change in GAAP Rent (4)		0.1%		2.0%		3.3%		3.2%		(0.4%)
Total TI & LC per square foot (5)	\$	30.66	\$	14.07	\$	16.32	\$	16.39	\$	26.43
Total TI & LC per sq. ft. per year of lease term (5)	\$	2.84	\$	2.36	\$	2.45	\$	2.38	\$	3.22

<sup>(1)</sup> Excludes SIR's properties and properties classified as discontinued operations for the period ended September 30, 2014.

The above leasing summary is based on leases executed during the periods indicated.

<sup>(2)</sup> Sq. ft. measurements are subject to modest changes when space is re-measured or re-configured for tenants.

<sup>(3)</sup> Percent leased includes (i) space being fitted out for occupancy pursuant to existing leases and (ii) space which is leased but is not occupied or is being offered for sublease by tenants.

<sup>(4)</sup> Percent change in GAAP and cash rent is a comparison of current rent (including tenant expense reimbursements, if any, and excluding any initial period free rent), to the rent (including tenant expense reimbursements, if any) last received for the same space during EQC's ownership on a GAAP and cash basis, respectively.

<sup>(5)</sup> Includes commitments made for leasing expenditures and concessions, such as tenant improvements and leasing commissions.

#### **LEASING SUMMARY BY PROPERTY LOCATION**

(dollars and square feet in thousands, except per square foot data)

	As of and for the Three Months Ended (1)					
		CBD operties		ourban perties		Total
Properties		40		116		156
Total square feet (2)		21,892		21,027		42,919
Percentage leased (3)		84.5%		87.4%		85.9%
Renewal Leases						
Square feet		556		236		792
Lease Term (years)		14.7		6.8		12.4
Percentage change in Cash Rent (4)		(4.2%)		8.2%		(2.8%)
Percentage change in GAAP Rent (4)		(0.7%)		8.5%		0.4%
Total TI & LC per square foot (5)	\$	50.50	\$	6.52	\$	37.39
Total TI & LC per sq. ft. per year of lease term (5)	\$	3.44	\$	0.96	\$	3.02
New Leases						
Square feet		90		227		317
Lease Term (years)		6.9		7.0		7.0
Percentage change in Cash Rent <sup>(4)</sup>		(8.6%)		3.1%		(2.9%)
Percentage change in GAAP Rent (4)		(5.6%)		2.8%		(1.6%)
Total TI & LC per square foot (5)	\$	28.98	\$	7.77	\$	13.83
Total TI & LC per sq. ft. per year of lease term (5)	\$	4.20	\$	1.11	\$	1.98
Total Leases						
Square feet		646		463		1,109
Lease Term (years)		13.6		6.9		10.8
Percentage change in Cash Rent (4)		(4.7%)		5.9%		(2.8%)
Percentage change in GAAP Rent (4)		(1.2%)		5.8%		0.1%
Total TI & LC per square foot (5)	\$	47.50	\$	7.13	\$	30.66
Total TI & LC per sq. ft. per year of lease term (5)	\$	3.49	\$	1.03	\$	2.84

<sup>(1)</sup> Excludes SIR's properties and properties classified as discontinued operations for the period ended September 30, 2014.

The above leasing summary is based on leases executed during the periods indicated.

<sup>(2)</sup> Square feet measurements are subject to modest changes when space is re-measured or re-configured for tenants.

<sup>(3)</sup> Percent leased includes (i) space being fitted out for occupancy pursuant to existing leases and (ii) space which is leased but is not occupied or is being offered for sublease by tenants.

<sup>(4)</sup> Percent change in GAAP and cash rent is a comparison of current rent (including tenant expense reimbursements, if any, and excluding any initial period free rent), to the rent (including tenant expense reimbursements, if any) last received for the same space during EQC's ownership on a GAAP and cash basis, respectively.

<sup>(5)</sup> Includes commitments made for leasing expenditures and concessions, such as tenant improvements and leasing commissions.

# OCCUPANCY AND LEASING ANALYSIS BY PROPERTY LOCATION<sup>(1)</sup>

(square feet in thousands)

	Total Sq. Ft.	Lease	es Executed Du	ring			
	As of	Three Months Ended September 30, 2014					
Property Location	9/30/2014	Renewals	New	Total			
CBD Properties	21,892	556	90	646			
Suburban Properties	21,027	236	227	463			
Total	42,919	792 317 1,10					

Square Footage Leased

					<del>4004</del>		
	June 3	30, 2014		Renewals		Septembe	er 30, 2014
Property Location	Total	% Leased (2) (3)	Expired	and New	Acquisitions	Total	% Leased (2)
CBD Properties	18,688	85.4%	(826)	646	-	18,508	84.5%
Suburban Properties	18,510	88.0%	(604)	463		18,369	87.4%
Total	37,198	86.7%	(1,430)	1,109		36,877	85.9%

<sup>(1)</sup> Excludes properties classified as discontinued operations for the period ended September 30, 2014.

<sup>(2)</sup> Percent leased includes (i) space being fitted out for occupancy pursuant to existing leases and (ii) space which is leased but is not occupied or is being offered for sublease by tenants.

<sup>(3)</sup> Excludes effects of space remeasurements during the period.

# TENANTS REPRESENTING 1% OR MORE OF TOTAL ANNUALIZED RENTAL REVENUE $^{(1)}$ As of September 30, 2014

(square feet in thousands)

	Tenant	Square Feet <sup>(2)</sup>	% of Total Sq. Ft. <sup>(2)</sup>	% of Annualized Rental Revenue <sup>(3)</sup>	Weighted Average Remaining Lease Term
1.	Telstra Corporation Limited	311	0.8%	2.2%	5.7
2.	Office Depot, Inc.	651	1.8%	2.2%	9.0
3.	John Wiley & Sons, Inc.	386	1.0%	2.0%	18.8
4.	Expedia, Inc.	371	1.0%	2.0%	4.1
5.	PNC Financial Services Group	587	1.6%	1.8%	6.4
6.	U.S. Government	463	1.3%	1.6%	5.4
7.	Royal Dutch Shell plc	700	1.9%	1.5%	10.1
8.	J.P. Morgan Chase & Co.	388	1.1%	1.4%	9.6
9.	The Bank of New York Mellon Corp.	395	1.1%	1.4%	3.2
10.	Flextronics International Ltd.	1,051	2.9%	1.4%	5.3
11.	United Healthcare Services Inc.	479	1.3%	1.3%	8.2
12.	Bankers Life and Casualty Company	349	0.9%	1.2%	6.0
13.	Wells Fargo & Co	350	0.9%	1.2%	3.4
14.	Jones Day	343	0.9%	1.1%	11.8
15.	Level 3 Communications, Inc.	219	0.6%	1.1%	5.6
16.	Towers Watson & Co.	348	0.9%	1.1%	4.6
17.	Ballard Spahr LLP	218	0.6%	1.1%	15.4
18.	RE/MAX Holdings, Inc.	248	0.7%	1.0%	13.6
	Total	7,857	21.3%	26.6%	7.8

<sup>(1)</sup> Excludes properties classified as discontinued operations for the period ended September 30, 2014.

<sup>(2)</sup> Square footage is pursuant to existing leases as of September 30, 2014 and includes (i) space being fitted out for occupancy and (ii) space which is leased but is not occupied or is being offered for sublease.

<sup>(3)</sup> Annualized rental revenue is annualized contractual rents from our tenants pursuant to existing leases as of September 30, 2014, plus straight line rent adjustments and estimated recurring expense reimbursements; includes some triple net lease rents and excludes lease value amortization.

#### PORTFOLIO LEASE EXPIRATION SCHEDULE As of September 30, 2014

(dollars and sq. ft. in thousands)

				Cumulative %	Annualized	% of Annualized	of Annualized
	enants xpiring	Sq. Ft. Expiring <sup>(2)</sup>	% of Sq. Ft. Expiring	of Sq. Ft. Expiring	Rental Revenue Expiring (3)	Rental Revenue Expiring	Rental Revenue Expiring
10/1/2014 - 12/31/2014	105	310	1.7%	1.7%	\$ 7,594	1.5%	1.5%
2015	159	1,870	10.1%	11.8%	54,256	10.9%	12.4%
2016	138	1,676	9.1%	20.8%	41,972	8.4%	20.9%
2017	145	1,467	7.9%	28.8%	40,669	8.2%	29.1%
2018	127	2,421	13.1%	41.8%	60,272	12.1%	41.2%
2019	89	1,420	7.7%	49.5%	38,653	7.8%	48.9%
2020	53	2,019	10.9%	60.4%	62,308	12.5%	61.5%
2021	42	1,240	6.7%	67.1%	32,737	6.6%	68.1%
2022	33	999	5.4%	72.5%	28,074	5.6%	73.7%
2023	39	1,211	6.5%	79.1%	31,896	6.4%	80.1%
Thereafter	57	3,877	20.9%	100.0%	98,921	19.9%	100.0%
Total	987	18,510	100.0%		\$ 497,352	100.0%	

								Cumulative %	
	Number of			Cumulative %	Ar	nnualized	% of Annualized	of Annualized	
Year	Tenants Expiring	Sq. Ft. Expiring <sup>(2)</sup>	% of Sq. Ft. Expiring	of Sq. Ft. Expiring	Rental Revenue Expiring (3)		Rental Revenue Expiring	Rental Revenue Expiring	
10/1/2014 - 12/31/2014	81	698	3.8%	3.8%	\$	10,628	3.6%	3.6%	
2015	154	2,273	12.4%	16.2%		37,651	12.8%	16.4%	
2016	164	3,196	17.4%	33.6%		40,634	13.8%	30.1%	
2017	123	1,930	10.5%	44.1%		35,003	11.9%	42.0%	
2018	91	1,569	8.5%	52.6%		23,913	8.1%	50.1%	
2019	71	2,260	12.3%	64.9%		30,282	10.3%	60.4%	
2020	48	1,581	8.6%	73.5%		19,686	6.7%	67.1%	
2021	37	1,005	5.5%	79.0%		18,422	6.2%	73.3%	
2022	21	844	4.6%	83.6%		12,687	4.3%	77.6%	
2023	23	1,571	8.6%	92.1%		38,724	13.1%	90.7%	
Thereafter	23	1,442	7.9%	100.0%		27,286	9.3%	100.0%	
Total	836	18,369	100.0%		\$	294,916	100.0%		
Weighted average remain	ning								
lease term (in years)		4.6				5.0			

	Number of			Cumulative %	Δ.	nnualized	% of Annualized	Cumulative % of Annualized
Year	Tenants Expiring		% of Sq. Ft. Expiring	of Sq. Ft. Expiring	Rent	al Revenue opiring <sup>(3)</sup>	Rental Revenue Expiring	Rental Revenue Expiring
10/1/2014 - 12/31/2014	186	1,008	2.7%	2.7%	\$	18,222	2.3%	2.3%
2015	313	4,143	11.2%	13.9%		91,907	11.6%	13.9%
2016	302	4,872	13.2%	27.1%		82,606	10.4%	24.3%
2017	268	3,397	9.2%	36.3%		75,672	9.6%	33.9%
2018	218	3,990	10.8%	47.1%		84,185	10.6%	44.5%
2019	160	3,680	10.0%	57.1%		68,935	8.7%	53.2%
2020	101	3,600	9.8%	66.9%		81,994	10.3%	63.5%
2021	79	2,245	6.1%	73.0%		51,159	6.5%	70.0%
2022	54	1,843	5.0%	78.0%		40,761	5.1%	75.1%
2023	62	2,782	7.5%	85.5%		70,620	8.9%	84.0%
Thereafter	80	5,319	14.5%	100.0%		126,207	16.0%	100.0%
Total	1,823	36,879	100.0%		\$	792,268	100.0%	
Weighted average remain								
lease term (in years)	-	5.6				5.8		

<sup>(1)</sup> Excludes properties classified as discontinued operations for the period ended September 30, 2014.

<sup>(2)</sup> Square feet is pursuant to existing leases as of September 30, 2014 and includes (i) space being fitted out for occupancy and (ii) space which is leased but is not occupied or is being offered for sublease. Square feet expiring in 2014 includes 164 square feet of month-to-month leases, 105 square feet of which relates to the self-storage facility in

Hawaii.

(3) Annualized rental revenue is annualized contractual rents from our tenants pursuant to existing leases as of 9/30/2014, plus straight line rent adjustments and estimated recurring expense reimbursements; includes some triple net lease rents and excludes lease value amortization.

#### PROPERTY DETAIL

As of September 30, 2014<sup>(1)</sup>
(sorted by geographic location, dollars in thousands)

Weighted

Para series	Olfre	01-1-	No. of	Property	Square	Leased	Annualized Rental	Undepreciated	Net Book	Date	Average Year Built or Substantially
Property 1. 2501 20th Place South	City	State AL	Buildings 1	CBD	Feet 125,722	98.6%	Revenue (2) \$ 2,947	\$ 24,114	\$ 20,110	Acquired 12/27/2006	Renovated (5) 2001
2. 420 20th Street North	Birmingham Birmingham	AL	1	CBD	514,893	77.9%	9,722	55,640	\$ 20,110 51,297	7/29/2011	2006
3. Inverness Center	Birmingham	AL	4	Suburban	475,882	88.1%	8,284	51,460	46,596	12/9/2010	1981
4. 785 Schilinger Road South	Mobile	AL	1	Suburban	72,000	100.0%	1,031	11,269	9,583	10/22/2007	1998
5. Arizona Center (6)	Phoenix	ΑZ	4	CBD	1,070,724	93.8%	15,870	97,014	90,640	3/4/2011	1992
6. 4 South 84th Avenue	Tolleson	ΑZ	1	Suburban	236,007	100.0%	1,515	11,359	8,781	12/19/2003	1989
7. One South Church Avenue	Tucson	ΑZ	1	CBD	240,811	66.1%	3,848	32,961	24,078	2/27/2002	1986
Parkshore Plaza	Folsom	CA	4	Suburban	269,281	91.3%	5,831	46,575	43,078	6/16/2011	1999
9. Leased Land	Gonzalez	CA	7	Suburban	-	100.0%	3,181	31,827	29,696	8/31/2010	-
10. Sky Park Centre	San Diego	CA	2	Suburban	63,485	100.0%	1,364	9,785	6,826	6/24/2002	1986
11. Sorrento Valley Business Park	San Diego	CA	4	Suburban	105,003	100.0%	2,133	17,526	10,748	12/31/1996	1984
12. 1921 E. Alton Avenue	Santa Ana	CA	1	Suburban	67,846	84.7%	1,683	11,518	8,681	11/10/2003	2000
13. 9110 East Nichols Avenue 14. 7450 Campus Drive	Centennial Colorado Springs	CO	1 1	Suburban Suburban	143,958 77,411	96.2% 100.0%	2,397	20,285 9,481	14,720 8,576	11/2/2001 4/30/2010	1984 1996
15. 1225 Seventeenth Street	Denver	co	1	CBD	672,465	90.0%	1,814 20,866	144,818	128,405	6/24/2009	1982
16. 5073, 5075, & 5085 S. Syracuse		co	1	Suburban	248,493	100.0%	8,035	63,610	57,107	4/16/2010	2007
17. 1601 Dry Creek Drive	Longmont	CO	1	Suburban	552,865	97.0%	8,107	32,282	24,402	10/26/2004	1982
18. 129 Worthington Ridge Road	Berlin	CT	1	Suburban	227,500	100.0%	781	5,252	4,604	10/24/2006	1968
19. 97 Newberry Road	East Windsor	CT	1	Suburban	289,386	100.0%	1,761	15,350	12,873	10/24/2006	1989
20. 185 Asylum Street	Hartford	CT	1	CBD	868,395	98.6%	20,825	77,609	73,769	3/30/2012	2010
21. 599 Research Parkway	Meriden	CT	1	Suburban	48,249	100.0%	823	8,092	6,217	7/24/2003	1982
22. 33 Stiles Lane	North Haven	CT	1	Suburban	175,301	100.0%	1,119	11,447	9,563	10/24/2006	2002
23. 181 Marsh Hill Road	Orange	CT	1	Suburban	162,036	100.0%	1,199	10,793	9,190	10/24/2006	2006
24. 101 Barnes Road	Wallingford	CT	1	Suburban	45,755	90.5%	837	1,468	1,442	12/22/1998	1988
25. 15 Sterling Drive	Wallingford	CT	1	Suburban	173,015	72.5%	1,324	4,805	4,727	10/24/2006	1978
26. 35 Thorpe Avenue	Wallingford	CT	1	Suburban	79,862	71.3%	1,055	6,195	6,073	6/1/1998	1986
<ol> <li>50 Barnes Industrial Road North</li> <li>5-9 Barnes Industrial Road</li> </ol>	•	CT CT	1	Suburban	154,255 38,006	100.0%	1,393	13,876	11,516	10/24/2006	1976
29. 860 North Main Street	Wallingford Wallingford	CT	1 1	Suburban Suburban	31,165	99.3% 99.5%	430 451	3,510 4,766	2,982 3,886	10/24/2006 10/24/2006	1980 1982
30. One Barnes Industrial Road Sou	ŭ	CT	1	Suburban	30,170	100.0%	351	3,056	2,605	10/24/2006	1977
31. Village Lane	Wallingford	CT	2	Suburban	58,185	84.6%	708	4,016	3,946	10/24/2006	1977
32. 100 Northfield Drive	Windsor	CT	1	Suburban	116,986	83.6%	1,776	15,258	11,165	8/29/2003	1988
33. 1250 H Street, NW	Washington	DC	1	CBD	187,684	58.0%	5,151	64,325	40,695	6/23/1998	1992
34. Georgetown-Green and Harris B	ι Washington	DC	2	CBD	240,475	100.0%	6,072	60,023	55,450	9/3/2009	2006
35. 802 Delaware Avenue	Wilmington	DE	1	CBD	240,780	100.0%	3,607	54,621	33,044	7/23/1998	1986
36. 6600 North Military Trail	Boca Raton	FL	3	Suburban	639,830	100.0%	17,283	145,690	133,522	1/11/2011	2008
37. 225 Water Street	Jacksonville	FL	1	CBD	318,997	41.6%	2,651	19,077	18,919	11/24/2008	1985
38. 9040 Roswell Road	Atlanta	GA	1	Suburban	178,941	86.2%	2,585	23,221	17,954	8/24/2004	1985
39. Executive Park	Atlanta	GA	9	Suburban	427,443	70.2%	5,164	63,484	49,947	7/16/2004;7/26/2007	1972
40. The Exchange	Atlanta	GA	2	Suburban	187,632	79.3%	2,447	17,876	13,647	9/9/2004;9/2/2005	1995
<ol> <li>41. 3920 Arkwright Road</li> <li>42. 1775 West Oak Commons Court</li> </ol>	Macon	GA GA	1 1	Suburban Suburban	196,156	83.3%	2,791	24,811	20,185	4/28/2006	1988
43. 633 Ahua Street	Honolulu	HI	1	Suburban	79,854 120,803	100.0% 86.8%	1,180 1,396	9,915 19,305	8,546 16,021	9/5/2007 12/5/2003	1998 2006
44. 625 Crane Street	Aurora	IL	1	Suburban	103,683	100.0%	408	3,516	3,479	4/2/2007	1977
45. 905 Meridian Lake Drive	Aurora	IL	1	Suburban	74,652	100.0%	2,157	15,378	12,855	5/1/2007	1999
46. 1200 Lakeside Drive	Bannockburn	IL	1	Suburban	260,084	74.6%	4,680	65,038	52,683	12/29/2005	1999
47. 600 West Chicago Avenue	Chicago	IL	2	CBD	1,511,849	91.9%	44,959	354,258	328,949	8/10/2011	2001
48. 8750 Bryn Mawr Avenue	Chicago	IL	2	Suburban	631,518	92.1%	15,691	90,713	82,233	10/28/2010	2005
49. Illinois Center	Chicago	IL	2	CBD	2,090,162	73.2%	46,453	332,360	311,267	5/11/2011;1/9/2012	2001
50. 1717 Deerfield Road	Deerfield	IL	1	Suburban	141,186	69.5%	2,288	8,497	8,356	12/14/2005	1986
51. 1955 West Field Court	Lake Forest	IL	1	Suburban	59,130	100.0%	1,176	13,877	10,985	12/14/2005	2001
52. 11350 North Meridian Street	Carmel	IN	1	Suburban	72,264	71.0%	815	2,756	2,668	6/15/2006	1982
53. 101-115 W. Washington Street	Indianapolis	IN	1	CBD	634,058	91.0%	11,470	87,630	67,799	5/10/2005	1977
54. 111 Monument Circle	Indianapolis	IN	2	CBD	1,063,885	82.7%	24,183	172,056	164,369	10/22/2012	1990
55. 5015 S. Water Circle	Wichita	KS	1	Suburban	113,524	100.0%	581	5,874	5,183	4/2/2007	1995
<ol> <li>701 Poydras Street</li> <li>109 Brookline Avenue</li> </ol>	New Orleans Boston	LA MA	1 1	CBD CBD	1,256,971	95.6%	20,471	94,645	88,034	8/29/2011 9/28/1995	2010
58. Adams Place	Braintree/Quincy	MA	2	Suburban	285,556 230,259	94.3% 76.2%	9,547 3,774	45,035 19,772	28,133 19,212	4/3/1998	1915 2006
59. Cabot Business Park	Mansfield	MA	2	Suburban	252,755	53.0%	1,895	15,986	15,633	8/1/2003	1980
60. Cabot Business Park Land	Mansfield	MA	-	Suburban		0.0%	1,095	1,033	1,033	8/1/2003	-
61. 2300 Crown Colony Drive	Quincy	MA	1	Suburban	45,974	95.5%	1,002	8,171	5,839	2/24/2004	1999
62. Myles Standish Industrial Park	Taunton	MA	2	Suburban	74,800	100.0%	1,002	6,816	6,736	8/29/2007	1988
63. 340 Thompson Road	Webster	MA	1	Suburban	25,000	100.0%	191	3,188	1,937	5/15/1997	1995
64. 100 South Charles Street	Baltimore	MD	1	CBD	159,616	86.0%	2,776	16,357	9,694	11/18/1997	1988
65. 111 Market Place	Baltimore	MD	1	CBD	540,854	99.2%	11,500	75,948	54,668	1/28/2003	1990
66. 25 S. Charles Street	Baltimore	MD	1	CBD	343,815	94.0%	6,834	38,498	27,670	7/16/2004	1972
67. 820 W. Diamond	Gaithersburg	MD	1	Suburban	134,933	82.1%	2,670	33,371	23,449	3/31/1997	1995
68. 6710 Oxon Hill	Oxon Hill	MD	1	Suburban	118,336	60.3%	1,683	19,608	12,723	3/31/1997	1992

				No. of	Property	Square	Leased	Annualized Rental	Undepreciated	Net Book	Date	Weighted Average Year Built or Substantially
Proper	•	City	State	Buildings		Feet		Revenue (2)	Book Value (3)	Value (4)	Acquired	Renovated (5)
	Danac Stiles Business Park East Eisenhower Parkway	Rockville Ann Arbor	MD MI	3 2	Suburban Suburban	276,637 410,464	85.4% 92.8%	6,728 10,363	75,880 55,051	59,367 49,848	7/20/2004 6/15/2010	2002 2006
	8800 Queen Avenue South	Bloomington	MN	1	Suburban	280,822	92.8%	4,105	13,604	13,392	3/19/1998	1957
	2250 Pilot Knob Road	Mendota Heights	MN	1	Suburban	87,183	100.0%	730	6,426	4,086	3/19/1998	1995
	9800 Shelard Parkway	Plymouth	MN	1	Suburban	46,765	77.1%	808	6,631	4,310	8/3/1999	1987
	Rosedale Corporate Plaza	Roseville	MN	3	Suburban	149,116	100.0%	2,938	27,546	19,083	12/1/1999	1987
	411 Farwell Avenue	South St. Paul	MN	1	Suburban	422,727	100.0%	1,980	16,228	13,309	6/2/2004	1970
	6200 Glenn Carlson Drive	St. Cloud	MN	1	Suburban	338,000	100.0%	2,212	15,753	14,028	10/15/2009	2013
	1000 Shelard Parkway	St. Louis Park	MN	1	Suburban	62,499	65.3%	899	8,726	5,777	8/3/1999	1986
	525 Park Street	St. Paul	MN	1	CBD	75,636	84.3%	1,208	8,451	5,416	8/3/1999	1987
	1900 Meyer Drury Drive	Arnold	MO	1	Suburban	65,225	100.0%	1,076	8,610	6,624	2/11/2004	1999
	4700 Belleview Avenue	Kansas City	MO	1	Suburban	80,615	79.1%	1,097	6,628	5,890	7/17/2008	1986
	131-165 West Ninth Street	N. Kansas City	MO	1	Suburban	75,517	100.0%	273	1,753	1,562	7/17/2008	1970
82.	12655 Olive Boulevard	St. Louis	MO	1	Suburban	98,588	98.6%	2,016	14,580	12,672	10/5/2006	1988
83.	1285 Fern Ridge Parkway	St. Louis	MO	1	Suburban	66,510	72.4%	967	10,000	7,588	11/7/2003	1998
84.	300 North Greene Street	Greensboro	NC	1	CBD	324,305	83.7%	6,023	40,550	36,530	9/14/2010	1989
85.	7-9 Vreeland Road	Florham Park	NJ	1	Suburban	155,891	50.0%	1,518	7,215	6,940	7/31/1998	1979
86.	111 River Street	Hoboken	NJ	1	CBD	566,215	94.3%	22,496	134,469	117,109	8/11/2009	2002
87.	5 Paragon Drive	Montvale	NJ	1	Suburban	119,089	100.0%	3,649	17,725	16,451	2/11/2011	2008
88.	1000 Voorhees Drive and											
	333 and 400 Laurel Oak Drive	Voorhees	NJ	3	Suburban	152,579	61.3%	1,716	10,921	10,682	5/26/1998	1989
89.	One Park Square	Albuquerque	NM	6	CBD	259,737	86.7%	4,499	29,503	21,312	2/12/2002	1986
90.	Widewaters Parkway	Dewitt	NY	8	Suburban	514,241	72.9%	6,016	24,785	24,223	12/28/1999;3/14/2006	1988
91.	5062 Brittonfield Parkway	East Syracuse	NY	1	Suburban	40,162	100.0%	1,046	3,764	3,714	3/14/2006	1995
92.	Woodcliff Drive	Fairport	NY	6	Suburban	516,760	79.8%	8,516	46,798	43,567	3/14/2006	1995
93.	1601 Veterans Highway	Islandia	NY	1	Suburban	63,608	84.2%	1,266	3,513	3,433	6/11/1999	1987
94.	Two Corporate Center Drive	Melville	NY	1	Suburban	291,230	47.8%	3,287	21,821	21,260	7/22/1999	1985
	Interstate Place	North Syracuse	NY	2	Suburban	61,399	81.0%	814	2,930	2,877	3/14/2006	1973
	1000 Pittsford-Victor Road	Pittsford	NY	1	Suburban	73,358	53.4%	562	2,922	2,867	3/14/2006	1986
97.	1200 Pittsford - Victor Road	Pittsford	NY	1	Suburban	18,900	100.0%	367	1,854	1,829	11/30/2004	2003
	Corporate Crossing	Pittsford	NY	5	Suburban	216,126	81.9%	3,175	14,241	14,016	11/30/2004	2000
	Canal View Boulevard	Rochester	NY	3	Suburban	118,375	100.0%	1,576	11,624	9,937	1/6/2006	2000
100.	14 Classic Street	Sherburne	NY	1	Suburban	37,084	100.0%	204	1,389	1,123	3/14/2006	2000
	110 W Fayette Street	Syracuse	NY	1	CBD	304,906	82.3%	3,631	20,337	19,904	6/29/1999	2012
	251 Salina Meadows Parkway	Syracuse	NY	1	Suburban	65,617	87.5%	907	2,887	2,806	9/24/1999	1990
	11311 Cornell Park Drive	Blue Ash	OH	1	Suburban	93,413	67.1%	957	6,612	6,472	6/15/2006	1982
	North Point Office Complex	Cleveland	OH	2	CBD	873,335	79.3%	15,981	121,885	103,909	2/12/2008	1988
	5300 Kings Island Drive	Mason	OH	1	Suburban	159,421	78.6%	1,706	11,350	10,866	6/10/1998	1994
	3 Crown Point Court	Sharonville	OH	1	Suburban	73,987	100.0%	1,488	9,548	7,687	12/30/2005	1999
	Raintree Industrial Park	Solon	ОН	12	Suburban	563,182	85.5%	2,081	12,076	11,812	7/16/2004	1975
	401 Vine Street	Delmont	PA	1	Suburban	53,980	100.0%	528	7,117	6,160	10/22/2007	1999
	515 Pennsylvania Avenue	Fort Washington	PA	1	Suburban	82,000	77.0%	1,342	14,657	10,355	9/22/1997	1998
	443 Gulph Road	King of Prussia	PA	1	Suburban	21,000	100.0%	453	4,428	2,925	9/22/1997	1966
	4350 Northern Pike	Monroeville	PA	1	Suburban	503,885	46.5%	4,016	75,237	60,631	9/16/2004	2012
	Cherrington Corporate Center	Moon Township	PA	7	Suburban	454,890	67.6%	6,164	69,506	50,962	9/14/1998;8/23/1999	1997
	1500 Market Street	Philadelphia	PA	1	CBD	1,773,967	79.5%	36,113	280,661	214,016	10/10/2002	1974
	1525 Locust Street	Philadelphia	PA	1	CBD	98,009	95.2%	2,245	11,161	7,539	6/11/1999	1987
	1600 Market Street	Philadelphia	PA	1	CBD	825,968	83.4%	17,758	131,447	80,949	3/30/1998	1983
	16th and Race Street	Philadelphia	PA	1	CBD	608,625	0.0%	-	50,000	49,129	11/13/1997	1980
	1735 Market Street	Philadelphia	PA	1	CBD	1,290,678	91.8%	37,012	297,429	189,243	6/30/1998	1990
	Foster Plaza	Pittsburgh	PA	8	Suburban	727,365	90.0%	13,003	72,637	56,760	9/16/2005	1993
	128 Crews Drive	Columbia	SC	1	Suburban	185,600	100.0%	599	3,747	3,389	4/2/2007	2011
	1320 Main Street	Columbia	SC	1	CBD	334,075	91.2%	7,612	55,046	52,381	9/18/2012	2004
	111 Southchase Boulevard	Fountain Inn	SC	1	Suburban	168,087	100.0%	714	8,309	6,966	5/23/2007	1987
	1043 Global Avenue	Graniteville	SC	1	Suburban	450,000	100.0%	1,510	16,870	13,951	4/2/2007	1998
	633 Frazier Drive	Franklin	TN	1	Suburban	150,000	100.0%	2,139	18,980	16,681	10/22/2007	1999
	775 Ridge Lake Boulevard	Memphis	TN	1	CBD	120,678	79.7%	2,570	20,829	15,912	4/28/2004	2000
	1601 Rio Grande Street 206 East 9th Street	Austin	TX	1	CBD	56,219	85.9%	1,166	8,086	5,273	6/3/1999	1985
		Austin	TX	1	CBD	170,052	100.0%	5,816	48,218	45,940	5/31/2012	1984
	4515 Seton Center Parkway	Austin	TX	1	Suburban Suburban	117,265	96.8%	2,672	22,863	14,755	10/8/1999	1997
	4516 Seton Center Parkway	Austin	TX	1	Suburban Suburban	120,559	94.8%	2,583	23,272	14,793	10/8/1999	1985
	7800 Shoal Creek Boulevard	Austin	TX	4		151,917	92.1%	2,811	20,855	14,216	6/30/1999	1974
	812 San Antonio Street	Austin	TX	1	CBD	59,321	88.4%	1,345	8,472	5,745	8/18/1999	1987
	8701 N Mopac	Austin	TX	1	Suburban	121,901	90.1%	1,735	18,644	12,513	8/3/1999	1982
	Bridgepoint Parkway	Austin	TX	5	Suburban	440,007	94.6%	10,792	87,869 37,070	53,745	12/5/1997	1995
	Lakewood on the Park	Austin	TX	2	Suburban	180,558	94.5%	4,081	37,070	23,731	10/20/1998	1998
	Research Park	Austin	TX	4	Suburban	1,110,007	98.0%	11,507	90,596	64,437	10/7/1998	1976
	9840 Gateway Boulevard North 3003 South Expressway 281	El Paso	TX	1	Suburban	72,000	100.0%	1,170	11,432	9,741	10/22/2007	1999
	' '	Hidalgo	TX	1	Suburban	150,000	100.0%	2,036	17,004	14,296	10/22/2007	1999
	3330 N Washington Boulevard Thunderbolt Place	Arlington Chantilly	VA	1	Suburban	55,719	15.3%	311	8,845	5,795	8/26/1998	1987
		L.nantiliv	VA	2	Suburban	100,505	87.9%	1,521	14,562	9,675	9/29/1999	1988
	6160 Kempsville Circle	Norfolk	VA	1	Suburban	129,565	37.1%	946	14,973	10,980	10/25/2002	1987

		No. of	Property	Square	Leased	Annualized Rental	Undepreciated	Net Book	Date	Weighted Average Year Built or Substantially
Property City	State	Buildings		Feet	Occupancy	Revenue (2)	Book Value (3)	Value (4)	Acquired	Renovated (5)
141. 333 108th Avenue NE Bellevue	WA	1	CBD	416,503	100.0%	17,862	152,536	135,015	11/12/2009	2008
142. 600 108th Avenue NE Bellevue	WA	1	CBD	243,520	84.2%	5,417	45,101	35,394	7/16/2004	2012
143. 1331 North Center Parkway Kennewick	WA	1	Suburban	53,980	100.0%	959	9,187	7,910	10/22/2007	1999
144. 100 East Wisconsin Avenue Milwaukee	WI	1	CBD	435,067	94.5%	11,827	80,847	72,575	8/11/2010	1989
145. 111 East Kilbourn Avenue Milwaukee	WI	1	CBD	373,669	95.9%	9,062	54,966	46,456	6/12/2008	1988
146. 7 Modal Crescent Canning V	ale Australia	1	Suburban	164,160	100.0%	1,427	14,160	13,708	10/7/2010	2001
147. 71-93 Whiteside Road Clayton	Australia	1	Suburban	303,488	100.0%	1,950	16,283	15,529	10/7/2010	1965
148. 9-13 Titanium Court Crestmead	l Australia	1	Suburban	69,664	46.8%	324	5,875	5,592	10/7/2010	2005
149. 16 Rodborough Road Frenchs Fe	orest Australia	1	Suburban	90,525	100.0%	2,261	15,489	14,624	10/7/2010	1987
150. 22 Rodborough Road Frenchs Fe	orest Australia	1	Suburban	43,427	100.0%	894	7,298	6,854	10/7/2010	1997
151. 127-161 Cherry Lane Laverton N	lorth Australia	1	Suburban	278,570	100.0%	722	8,721	8,257	10/7/2010	1965
152. 310-314 Invermay Road Mowbray	Australia	1	Suburban	47,480	100.0%	188	862	815	10/7/2010	1970
153. 253-293 George Town Road Rocherlea	Australia	1	Suburban	143,914	100.0%	976	3,068	2,950	10/7/2010	1970
154. 310-320 Pitt Street Sydney	Australia	1	CBD	313,865	100.0%	17,956	146,543	137,478	12/21/2010	1989
155. 44-46 Mandarin Street Villawood	Australia	1	Suburban	226,718	82.7%	1,513	14,357	13,552	10/7/2010	1980
156. 19 Leadership Way Wangara	Australia	1	Suburban	76,714	100.0%	689	6,361	6,112	10/7/2010	2000
		262		42,918,835	85.9%	\$ 792,268	\$ 5,886,364	\$ 4,898,041		

 $<sup>^{\</sup>left(1\right)}$  Excludes properties classified as discontinued operations for the period ended September 30, 2014.

Annualized rental revenue is annualized contractual rents from our tenants pursuant to existing leases as of September 30, 2014, plus straight line rent adjustments and estimated recurring expense (2) reimbursements; includes some triple net lease rents and excludes lease value amortization.

<sup>(3)</sup> Represents the carrying value of real estate properties, after purchase price allocations, impairment writedowns and currency adjustments, if any.

<sup>(4)</sup> Represents the carrying value of real estate properties, after depreciation and amortization, purchase price allocations, impairment writedowns and currency adjustments, if any.

<sup>(6)</sup> Represents the carrying value of real estate properties, after depreciation and announced properties are depreciation and announced properties.
(8) Weighted based on square feet.
(8) Contractual cash payments from one tenant at Arizona Center for 2014 is approximately \$8,098 and will decrease to approximately \$226 of rent in 2016, excluding variable management fees and reimbursements. Our calculation of Normalized FFO reflects the cash payments received from this tenant. The terms of this tenant's lease require us to classify the lease as a direct financing (or capital) lease, and as such, the revenue recognized on a GAAP basis within our condensed consolidated statements of operations is de minimis. This direct financing lease has an expiration date in 2045.

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS FOR DISCONTINUED OPERATIONS

(dollars in thousands)

	F	or the Three M	Months E	inded	For the Nine Months Ended					
		Septem	ber 30,			September 30,				
	2	2014		2013		2014		2013		
Revenues:	' <u>-</u>									
Rental income (1)	\$	(16)	\$	13,462	\$	14,220	\$	44,096		
Tenant reimbursements and other income		407		1,697		1,730		5,509		
Total revenues		391		15,159		15,950		49,605		
Expenses:										
Operating expenses		261		9,699		7,115		31,291		
Depreciation and amortization (2)		-		3,842		-		11,725		
General and administrative		6		1,088		9		3,544		
Total expenses		267		14,629		7,124		46,560		
Operating income		124		530		8,826		3,045		
Interest and other income		2		1		2		13		
Interest expense		(31)		(436)		(608)		(1,326)		
Income from discontinued operations	\$	95	\$	95	\$	8,220	\$	1,732		

<sup>(1)</sup> We report rental income on a straight line basis over the terms of the respective leases; rental income includes non-cash straight line rent adjustments. Rental income also includes non-cash amortization of intangible lease assets and liabilities.

<sup>(2)</sup> We cease depreciation and amortization when properties are reclassified as held for sale.

#### SUMMARY OF EQUITY INVESTMENTS

(dollars in thousands)

	9/3	0/2014	6	30/2014	3/	/31/2014	12	2/31/2013	9	/30/2013
Common shares owned: Select Income REIT <sup>(1)</sup>	0.0	-		2,000,000		2,000,000		2,000,000		22,000,000
Affiliates Insurance Company (2)		-		-		20,000		20,000		20,000
Percent owned:										
Select Income REIT (1)		0.0%		36.7%		44.1%		44.2%		44.2%
Affiliates Insurance Company (2)		0.0%		0.0%		12.5%		12.5%		12.5%
Percent of total assets (book value):										
Select Income REIT (1)		0.0%		8.1%		7.8%		7.7%		7.5%
Affiliates Insurance Company (2)		0.0%		0.0%		0.1%		0.1%		0.1%
Total		0.0%		8.1%		7.9%		7.8%		7.6%
Carrying book value on balance sheet:	<u> </u>	<u> </u>		·		·		<u> </u>	<u></u>	
Select Income REIT (1)	\$	-	\$	531,862	\$	513,099	\$	512,078	\$	511,473
Affiliates Insurance Company (2)	·	-		· -		5,835		5,913	·	5,781
Total	\$	-	\$	531,862	\$	518,934	\$	517,991	\$	517,254
Market value of shares owned:								<u>.</u>		
Select Income REIT (1)	\$	-	\$	652,080	\$	665,940	\$	588,280	\$	567,600
Affiliates Insurance Company (2)		N/A		N/A		N/A		N/A		N/A
Total	\$	-	\$	652,080	\$	665,940	\$	588,280	\$	567,600
	Fo	r the Three	Months	Ended	For the Nine Months Ended					
		Septen	nber 30,			Septeml	ber 30,			
	2	2014		2013		2014		2013		
Equity in earnings (loss) of investees:										
Select Income REIT (1)	\$	1,072	\$	10,428	\$	24,516	\$	10,428		
Government Properties Income Trust (3)		-		-		-		4,111		
Affiliates Insurance Company (2)		-		64		(56)		374		
	\$	1,072	\$	10,492	\$	24,460	\$	14,913		
FFO from investees:			- <u></u>			<u></u>		<u> </u>		
Select Income REIT (1)	\$	1,456	\$	14,031	\$	33,063	\$	14,031		
Government Properties Income Trust (3)		-		-		-		4,591		

<sup>(1)</sup> On July 2, 2013, SIR issued and sold to the public 10,500,000 of its common shares of beneficial interest in an underwritten public offering. Prior to this offering, EQC's 22,000,000 common shares of SIR represented more than 50% of SIR's outstanding common shares and SIR's financial position and results of operations were consolidated in EQC's financial statements. Beginning on July 2, 2013, EQC no longer consolidates its investment in SIR, but instead accounts for its investment in SIR under the equity method. In addition, in May and June 2014, SIR issued 10,000,000 of its common shares in a public offering, which reduced EQC's ownership interest in SIR to 36.7%. EQC recognized a gain on this sale by an equity investee of \$16,911 as a result of the per share sales price of this transaction being above EQC's per share carrying value. On July 9, 2014, EQC sold its entire stake of 22,000,000 common shares of SIR.

1,456

64

14,095

Affiliates Insurance Company (2)

18,996

374

(56)

33,007

<sup>(2)</sup> Affiliates Insurance Company, or AIC, is a private company that, until May 9, 2014, was owned equally by Reit Management & Research LLC, or RMR, and each of the public companies to which RMR provides management services, including EQC and SIR. The amounts presented include SIR's equity investment in AIC from May 2012 until July 2, 2013 when SIR was no longer EQC's consolidated subsidiary. On May 9, 2014, as a result of the change in control of EQC and in accordance with the terms of a shareholders agreement among EQC and the other AIC shareholders, the other AIC shareholders purchased pro rata from EQC all 20,000 shares of AIC that EQC then owned for aggregate proceeds of \$5,776.

<sup>(3)</sup> In March 2013, EQC sold all 9,950,000 common shares that it owned of GOV in a public offering for \$25.20 per common share, raising gross proceeds of \$250,740. EQC recognized a gain on this sale of an equity investment of \$66,293 as a result of the per share sale price being above EQC's per share carrying value.

#### Funds from Operations (FFO) and Normalized FFO

We compute FFO in accordance with standards established by the National Association of Real Estate Investment Trusts (NAREIT). NAREIT defines FFO as net income (loss), calculated in accordance with GAAP, excluding real estate depreciation and amortization, gains (or losses) from sales of depreciable property, impairment of depreciable real estate, and our portion of these items related to equity investees and noncontrolling interests. Normalized FFO begins with FFO and excludes lease value amortization, straight line rent, gains and losses on early extinguishment of debt, gains and losses on the sale of equity investments, gains and losses on the issuance of shares by an equity investee, shareholder litigation and transition-related expenses, acquisition related costs, interest earned from direct financing lease, and our portion of these items related to equity investees and noncontrolling interests. Normalized FFO also includes the minimum cash rent from direct financing lease. We consider FFO and Normalized FFO to be appropriate measures of operating performance for a REIT, along with net income, net income attributable to Equity Commonwealth, net income available for EQC common shareholders, operating income and cash flow from operating activities.

We believe that FFO and Normalized FFO provide useful information to investors because by excluding the effects of certain historical amounts, such as depreciation expense, FFO and Normalized FFO may facilitate a comparison of our operating performance between periods and with other REITs. FFO and Normalized FFO are among the factors considered by our Board of Trustees when determining the amount of distributions to our shareholders. FFO and Normalized FFO do not represent cash generated by operating activities in accordance with GAAP and should not be considered as alternatives to net income, net income attributable to Equity Commonwealth, net income available for EQC common shareholders, operating income or cash flow from operating activities, determined in accordance with GAAP, or as indicators of our financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. These measures should be considered in conjunction with net income, net income attributable to Equity Commonwealth, net income available for EQC common shareholders, operating income and cash flow from operating activities as presented in our condensed consolidated statements of operations, condensed consolidated statements of comprehensive income (loss) and condensed consolidated statements of cash flows. Other REITs and real estate companies may calculate FFO and Normalized FFO differently than we do.

#### Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) and Adjusted EBITDA

We calculate EBITDA as net income (loss) excluding 1) interest expense, 2) income tax expense, 3) depreciation and amortization, and 4) our portion of these items related to equity investees.

We calculate Adjusted EBITDA as EBITDA excluding 1) loss on asset impairment, 2) acquisition related costs, 3) loss on early extinguishment of debt, 4) shareholder litigation costs and transition-related expenses, 5) gains or losses on sale of properties, 6) gains or losses on sale of equity investments, 7) gains or losses on issuance of shares by an equity investee, and 8) our portion of these items related to equity investees.

We consider EBITDA and Adjusted EBITDA to be appropriate measures of our operating performance, along with net income, net income attributable to Equity Commonwealth, net income available for EQC common shareholders, operating income and cash flow from operating activities. We believe that EBITDA and Adjusted EBITDA provide useful information to investors because by excluding the effects of certain historical amounts, such as interest, depreciation and amortization expense, EBITDA and Adjusted EBITDA may facilitate a comparison of current operating performance with our past operating performance. EBITDA and Adjusted EBITDA do not represent cash generated by operating activities in accordance with GAAP and should not be considered alternatives to net income, net income attributable to Equity Commonwealth, net income available for EQC common shareholders, operating income or cash flow from operating activities, determined in accordance with GAAP, or as indicators of our financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. These measures should be considered in conjunction with net income, net income attributable to Equity Commonwealth, net income available for EQC common shareholders, operating income and cash flow from operating activities as presented in our condensed consolidated statements of operations, condensed consolidated statements of cash flows. Other REITs and real estate companies may calculate EBITDA and Adjusted EBITDA differently than we do.

#### Net Operating Income (NOI) and Cash Basis NOI

We define NOI as income from our real estate including lease termination fees received from tenants less our property operating expenses, which expenses include property marketing costs. NOI excludes amortization of capitalized tenant improvement costs and leasing commissions. We define Cash Basis NOI as NOI less non cash straight line rent adjustments, lease value amortization and lease termination fees.

We consider NOI and Cash Basis NOI to be appropriate supplemental measures to net income because they may help both investors and management to understand the operations of our properties. We use NOI and Cash Basis NOI internally to evaluate individual, regional and combined property level performance, and we believe that NOI and Cash Basis NOI provide useful information to investors regarding our results of operations because they reflect only those income and expense items that are incurred at the property level and may facilitate comparisons of our operating performance between periods and with other REITs. The calculations of NOI and Cash Basis NOI exclude certain components of net income in order to provide results that are more closely related to our properties' results of operations. NOI and Cash Basis NOI do not represent cash generated by operating activities in accordance with GAAP, and should not be considered as alternatives to net income, net income attributable to Equity Commonwealth, net income available for EQC common shareholders, operating income or cash flow from operating activities, determined in accordance with GAAP, or as indicators of our financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. These measures should be considered in conjunction with net income, net income attributable to Equity Commonwealth, net income available for EQC common shareholders, operating income and cash flow from operating activities as presented in our condensed consolidated statements of operations, condensed consolidated statements of comprehensive income (loss) and condensed consolidated statements of cash flows. Other REITs and real estate companies may calculate NOI and Cash Basis NOI differently than we do.

#### **Tenant Improvements**

Capital expenditures to improve tenants' space or amounts paid directly to tenants to improve their space.

#### **Leasing Costs**

Leasing related costs such as brokerage commissions and related legal expenses.

#### **Building Improvements**

Expenditures to replace obsolete building components and expenditures that extend the useful life of existing assets.

#### **Development, Redevelopment and Other Activities**

Includes 1) major capital expenditures that are identified at the time of a property acquisition and incurred within a short time period after acquiring the property, and 2) major capital expenditure projects that reposition a property or result in new sources of revenue.